

BOARD OF BIDS & CONTRACTS
BoCC Meeting Room at 10:00 A.M.
January 2, 2013
(5 Items)

AGENDA ITEMS

1. Portable Automatic Traffic Data Recorders ----- Public Works
(S/C 8000029600)
2. Capital Leasing Options for Fire Equipment Acquisitions ----- Sedgwick Fire District #1
(Contract)
3. Bunker Coats and Pants ----- Sedgwick County Fire District #1
(Contract)
4. Cox Metro E Data Circuit ----- Comcare Children's Services
(Contract)
5. Voting Machine Hardware Maintenance and Support ----- Election Commissioner
(Contract)

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**1. PORTABLE AUTOMATIC TRAFFIC DATA RECORDERS -- PUBLIC WORKS
FUNDING -- R331 TRAFFIC CONTROL MAINTENANCE AND CONS & HWY ADMINISTRATION**

(Request sent to 38 vendors)

RFB #13-0116 S/C 8000029600

METROCOUNT USA Inc.			
	Unit Cost	Extended Cost	
100 each - Data Recorders	\$755.15	\$75,515.00	
Acknowledge Addendum	Yes		
Delivery Date	14 days		
No Bid	Gades Sales Co., Inc.	TimeMark, Inc.	Measurement Specialties, Inc.
	McConnell & Associates	Bob's Safety Lights, Inc.	Traffic Parts
	Campbell Company	Trumeter Company, Inc	K-Hill Signal Company
	Millenium Products, Inc.	Texas Highway Products	

On behalf of Public Works, recommend to **accept the bid from METROCOUNT USA Inc. in the amount of \$75,515.00.**

The METROCOUNT brand of Portable Automatic Traffic Data Recorders are currently in use by the City of Wichita. The county chose to buy the same brand with its proprietary software which allows us to have data compatability with the City of Wichita recorders.

Both the City of Wichita and Sedgwick County perform many counts around the city's perimeter and this will allow us to swap data files with each other for the first time.

The City of Wichita owns and has used 100 of these recorders for about five years without a single operational problem other than scheduled replacement of the battery packs. Another brand currently being used by the county has had a 99% return rate on the 100 recorders purchased within the last four years.

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2. CAPITAL LEASING OPTIONS FOR FIRE EQUIPMENT ACQUISITIONS --SEDGWICK COUNTY FIRE DISTRICT #1
FUNDING -- FINANCE

(Request sent to 22 vendors)

RFB #13-2035 Contract

Total amount financed: \$1,271,190.00	Clayton Holdings, LLC - An equity subsidiary of Commerce Bank		Community Leasing Partners	
1. Payment terms	84 months (7 Years)	96 months (8 Years)	84 months (7 Years)	96 months (8 Years)
2. Payment amounts (semi-annual/arrears)	\$96,059.73	\$85,311.02	\$98,360.77	\$87,723.21
3. Interest rates	1.52% fixed	1.7% fixed	2.17% fixed	2.38% fixed
4. General terms	Tax Exempt and Bank Qualified		Tax Exempt and Bank Qualified	
5. Additional fees	None		None	
Acknowledge addendum	Yes		Yes	
Total amount financed: \$1,271,190.00	Municipal Leasing Credit Corporation		Intrust Bank	
1. Payment terms	84 months (7 Years)	96 months (8 Years)	84 months (7 Years)	96 months (8 Years)
2. Payment amounts (semi-annual/arrears)	\$99,393.00	\$88,687.00	\$99,993.73	\$89,008.06
3. Interest rates	2.458% fixed	2.648% fixed	2.59% fixed	2.7% fixed
4. General terms	Tax Exempt and Bank Qualified		Tax Exempt and Bank Qualified	
5. Additional fees	None (buyout at end of lease is \$1.00)		None	
Acknowledge addendum	Yes		Yes	
Total amount financed: \$1,271,190.00	Baystone Government Finance		Leasource Financial Services, Inc.	
1. Payment terms	84 months (7 Years)	96 months (8 Years)	84 months (7 Years)	96 months (8 Years)
2. Payment amounts (semi-annual/arrears)	\$100,981.49	\$90,173.60	\$99,906.75	\$89,136.37
3. Interest rates	2.9% fixed	3.06% fixed	2.63% fixed	2.8% fixed
4. General terms	Tax Exempt and Bank Qualified		Tax Exempt and Bank Qualified	
5. Additional fees	None		None	
Acknowledge addendum	Yes		No	
Total amount financed: \$1,271,190.00	First Government Lease Co.		SunTrust Equipment Finance & Leasing Corp.	
1. Payment terms	84 months (7 Years)	96 months (8 Years)	84 months (7 Years)	96 months (8 Years)
2. Payment amounts (semi-annual/arrears)	\$122,946.34	\$111,733.09	not listed	not listed
3. Interest rates	8.5% fixed	8.5% fixed	2.106%	2.148%
4. General terms	Tax Exempt and Bank Qualified		Tax Exempt and Bank Qualified	
5. Additional fees	None		None	
Acknowledge addendum	No		Yes	
No Bid	WEX, Inc.	Government Leasing Company	Carson Bank	Garden Plain State Bank
No Bid	Government Capital Corporation	Simmons First	Bank of the West	Carlyle Capital Markets, Inc.

On behalf of the Division of Finance, recommend to **accept the low bid from Clayton Holdings, LLC - An equity subsidiary of Commerce Bank, and execute an agreement for fire equipment financing based on the proposed rate for a term of 96 months.**

Sedgwick County Fire District #1 is acquiring three (3) Pierce Saber Pumper fire trucks from Pierce Manufacturing, Inc. in Appleton, Wisconsin at a total dollar amount of \$1,271,190.00, requiring financing. The county has chosen a 96 month payment term based on semi-annual principal and interest payments to be made in arrears, with the first payment starting July 2014.

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**3. BUNKER COATS AND PANTS - SEDGWICK COUNTY FIRE DISTRICT #1
FUNDING - SEDGWICK COUNTY FIRE DISTRICT #1 TRAINING**

(City of Wichita Contract # BP340046 (FB240162))

RFB # 13-2037 Contract

	Morning Pride Mfg. dba Honeywell First Responder Products
Per Set - Bunker Coats and Pants	\$1,933.76 plus freight

On behalf of Sedgwick County Fire District #1, recommend to utilize the City of Wichita's contract # BP340046 (FB240162) with Morning Pride Mfg. dba Honeywell First Responder Products through April 30, 2014 with two (2) additional one (1) year options to renew as indicated by the contract.

Note: Morning Pride Mfg. dba Honeywell First Responder Products is our current provider. Our contract expired at the end of December 2013. The City of Wichita's contract pricing was established in 2012. A review committee consisting of Eddie Fajardo, Operations Division Chief and Dallas Shaffer, Purchasing reviewed the contract and unanimously agreed on the recommendation.

The County spent \$103,620.11 in 2013.

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**4. COX METRO E DATA CIRCUIT-COMCARE CHILDREN'S SERVICES
FUNDING-COMCARE CHILDREN'S SERVICES**

(Sole Source)

RFB #14-2000 Contract

	Cox Business
Disconnect Metro E circuit at old office location and install/connect new circuit at new office location	\$500.00
60 month service agreement	\$850.00/month \$51,000.00
Grand Total	\$51,500.00

On behalf of Comcare Children's Services, recommend to **accept the quote from Cox Business for a 60 month total of \$51,500.00.**

Comcare Children's Services is moving from it's current location on East Kellogg to a new location on South Broadway. This will transfer their existing service.

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**5. VOTING MACHINE HARDWARE MAINTENANCE AND SUPPORT-ELECTION COMMISSIONER
FUNDING-ELECTION COMMISSIONER**

(Hardware Maintenance)

RFB #14-2001 Contract

	Election Systems and Software, LLC
Hardware Maintenance and Support on 608 voting terminals-Initial two (2) year term with one (1) two (2) year renewal term	\$75.00 ea \$45,600.00/year
Total for 4 years	\$182,400.00

On behalf of the Elections Office, recommend to **accept the quote from Election Systems and Software, LLC for an annual cost of \$45,600.00 and a total four (4) year cost of \$182,400.00.**

This is hardware maintenance and support on the voting terminals used by the Elections Office. Election Systems and Software, LLC is the manufacturer of these terminals. The Elections Office estimates that these terminals will be replaced by 2018. New terminals will require a new maintenance