

ITEMS REQUIRING BOCC APPROVAL
 April 6, 2023
 (1 Item)

1. ON-CALL HIGHWAY GUARDRAIL MAINTENANCE -- PUBLIC WORKS

FUNDING -- PUBLIC WORKS

(Request sent to 121 vendors)

RFB #23-0016 Contract

| Collins & Hermann, Inc. | | | | |
|--|---------------------------|------------------------------------|-------------------------|--------------------------------|
| Description of Work | Unit of Measure | | Unit Cost | |
| 1. Site Inspection | EA | | \$1,500.00 | |
| 2. Remove & Replace Metal Beam Guardrail | LF | | \$100.00 | |
| 3. Remove & Replace Midwest Guardrail | LF | | \$100.00 | |
| 4. Remove & Replace Thrie Beam Rail | LF | | \$125.00 | |
| 5. RCB Guardrail Bolt Down | LF | | \$375.00 | |
| 6. Remove & Replace BCT | EA | | \$12,500.00 | |
| 7. Remove & Replace Type II | EA | | \$8,500.00 | |
| 8. Remove & Install MSKT | EA | | \$12,500.00 | |
| 9. Remove & Install SKT | EA | | \$12,500.00 | |
| 10. Remove & Install LET | EA | | \$12,500.00 | |
| 11. Remove & Install MELT | EA | | \$12,500.00 | |
| 12. Remove & Install SRT | EA | | \$12,500.00 | |
| 13. Remove & Install FLEAT | EA | | \$12,500.00 | |
| 14. Remove & Install FLEAT - MT | EA | | \$12,500.00 | |
| 15. Traffic Control - Two Lane Highway | EA | | \$3,000.00 | |
| 16. Traffic Control - Multi Lane Highway | EA | | \$4,500.00 | |
| 17. Miscellaneous Work | HR | | \$1,000.00 | |
| No Bid | A.M. Cohron & Sons, Inc. | Campbell Company Pedestrian Safety | Design One, LLC | Emery & Associates, Inc. |
| | Gades Sales Company, Inc. | Metrocount USA, Inc. | Midwest Single Source | Nowak Construction Co., Inc. |
| | PBX Corporation | Pearson Materials LLC | Transystems Corporation | Wildcat Construction Co., Inc. |

On the recommendation of Lee Barrier, on behalf of Public Works, Tim Myers moved to **accept the bid from Collins & Hermann, Inc. and to establish contract pricing at the rates listed above for a period of three (3) years with two (2) one (1) year options to renew.** Jennifer Blasi seconded the motion. The motion passed unanimously.

Public Works' staff completes the majority of the guardrail maintenance for roads and bridges, however, some guardrails and end types require materials the county does not have in stock nor the expertise to install.

Public Works desires the ability to quickly hire a guardrail contractor when necessary to replace damaged guardrails following a vehicular accident or when a guardrail is reported damaged. Public Works has not had a unit price or on-call contract to repair or replace damaged guardrails in the past. Prior to this contract, Public Works had to individually contact three (3) contractors to get a fee to perform the necessary guardrail maintenance. Having an on-call contract for guardrail maintenance will help streamline the process of hiring a contractor and get the road safety features back in service sooner than past processes.

Notes:

The county has used Collins & Hermann, Inc. in the past and has been satisfied with their services.

Questions and Answers

Brandi Baily: I know this is good to have an on-call person rather than having to go out and get three (3) contracts. I understand that piece of it but how does the price compare to the way we've done it in the past?

Lynn Packer: Overall given the market, they're comparable. Typically when we contract with guardrail contractors like on projects they would be a subcontractor. There are usually two (2) sometimes a third one out of Oklahoma that we can get. It's always the same; Collins & Hermann, J & J, and another one possibly down in Oklahoma. This is specialty work and not a lot do this. The prices like everything have gone up and in this particular case, some more than others. It's in line with what we're seeing across the state.

Brandi Baily: Have we ever done business with Collins & Hermann?

Lynn Packer: Not directly but they have been subcontractors on our contracts.

Tim Myers: What did we spend last year?

Lynn Packer: Last year, we did not have any that we did ourselves contract-wise. We either had Risk pay for it because it was part of an accident report where Risk charged the insurance company or we were able to do the work in-house. There are a couple of end sections in particular that we just don't keep in stock. They're new or expensive and our guys have not been trained on the installation of those end sections but a lot of times where you see a guardrail around the radius of the intersection, those are custom bent and we don't have the equipment to do that. So those are the ones we would usually go ahead and contract out. We didn't have any of that last year.

Brandi Baily: Is there a timeframe written into the contract they have to replace if something is damaged due to an accident?

Lynn Packer: I don't recall what the request was. I believe there is a timeframe to respond. I do know this company is out of Kansas City. I want to say it was a three (3) day response time but I don't have that at the top of my head.

Additional information from the RFB - RESPONSE TIME FOR GUARDRAIL MAINTENANCE: The contractor is required to respond within two (2) weeks to perform the onsite inspection of the damage and present a schedule for the repairs within three (3) weeks of the onsite inspection.

Tim Myers: By entering into this contract, we lock into these prices for at least three (3) years?

Lynn Packer: This is a typical statement we have for purchasing contracts.