

SPECIAL MEETING
BOARD OF BIDS & CONTRACTS
BoCC Meeting Room at 11:00 a.m.

January 16, 2015
(2 Items)

AGENDA ITEMS

1. Electronic Data Interchange Services-----Division of Health and Human Services
2. Legislative Liaison for Sedgwick County-----Communications Department

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**1. ELECTRONIC DATA INTERCHANGE SERVICES (EDI) - DIVISION OF HEALTH AND HUMAN SERVICES
FUNDING - COMCARE OPS ADMIN/CONSOLIDATED BILLING**

(Single Source)

#15-2004 SC #8000055622

| | Trizetto Corporation |
|---------------------------------------|--|
| 1. Gateway EDI Clearinghouse Services | \$4,500.00/mo \$54,000.00/year |
| 2. Per claim charge >25,000 claims | \$0.18 ea |
| 3. Paper claims | \$0.54 ea |
| 4. Claim status inquiry | \$10.00 per 200 claims, \$0.05 per claim thereafter |

On behalf of the Division of Health and Human Services, recommend to **accept the quote from Trizetto Corporation for an estimated annual cost of \$54,000.00 and establish unit pricing for items 2-4 for one (1) year with four (4) one (1) year options to renew.**

Gateway EDI is the approved clearinghouse solution for the Tritech (EMS) and PsychConsult (COMCARE) billing software already in use. It would be cost prohibitive to solicit bids for these services as there would be configuration and implementation costs in order to get another clearinghouse provider to work with our current system.

COMCARE processes approximately 20,000 claims per month, Emergency Medical Services (EMS) approximately 4,000 claims per month and the Health Department approximately 1,000 claims per month. It is thought that paper claim and claim inquiry services may be used in conjunction with the electronic clearinghouse services, but there is no estimate as to how often those services may be used at this time.

A clearinghouse transfers patient insurance claim data from the providers to the insurance carriers and is essential to timely processing and receipt of payment for services.

The Health Department billing software, KIPHS, has no approved clearinghouse vendor, but will work with the solution that is being implemented.

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**2. LEGISLATIVE LIAISON FOR SEDGWICK COUNTY -- COMMUNICATIONS DEPARTMENT
FUNDING -- COMMUNICATIONS DEPARTMENT**

(Request sent to 177 vendors)

RFP #14-0111 Contract

| | | | |
|---------------------|--|---|--|
| | Gavin T. Kreidler dba Kreidler Consulting Group | Capitol Connection, LLC | Watkins & Schneider Consulting, LLC |
| Legislative Liaison | \$2,300.00/month (plus mileage and related business expenses) | \$2,500.00/month \$30,000.00/year (plus authorized additional expenses) | \$4,000.00/month \$48,000.00/year (includes personnel and expenses) |
| | Bright & Carpenter Consulting, Inc. (Option 1) | Bright & Carpenter Consulting, Inc. (Option 2) | Tiahart Enterprises, LLC |
| Legislative Liaison | \$4,000.00/month \$24,000.00/6 months January - June 2015 (plus ancillary expenses) | \$3,500.00/month \$17,500.00/5 months January - May 2015 \$2,000.00/month \$14,000.00/7 months June - December 2015 (plus ancillary expenses) | \$6,000.00/month (includes personnel and expenses) |
| No Bid | Alan Cobb | Darlene Cornfield | Leigh Keck |
| | Michael T. Hutfles | Randell C. Phalp | Bernard A. Koch |
| | Bottenberg & Associates | | |

On behalf of the Communications Department, recommend to **accept the best proposal from Watkins & Schneider Consulting, LLC and establish contract pricing good through January 10, 2016 with two (2) one (1) year options to renew.**

A committee comprised of Richard Ranzau and David Unruh - County Commissioners, Kristi Zukovich - Communications Director, Robert Parnacott - Assistant County Counselor and Joe Thomas - Purchasing, evaluated all proposals submitted based on expertise, qualifications, approach to work and cost. Watkins & Schneider Consulting, LLC provided the best proposal based on experience, understanding of community issues and partnerships, and accessibility (offices in both Wichita and Topeka).