

**ITEMS REQUIRING BOCC APPROVAL
2 ITEMS**

**1. OIL DISTRIBUTOR TRUCK – 3500 GALLONS -- FLEET MANAGEMENT
FUNDING -- OIL DISTRIBUTOR TRUCK 3500 GALLON**

(Request sent to 43 vendors)

RFP #16-0075 SC #8000094957

	Berry Tractor & Equipment Co.	GW Van Keppel Company
1. Make/Model	Mauldin PS-3500 mounted on Peterbuilt Model 365	Etnyre Centennial Series mounted on Peterbuilt Model 365
2. Oil Distributor Truck – 3500 Gallon	\$235,955.00	\$264,887.00
3. 3 each, Operators Manuals	Included	Included
4. 3 each, Parts Manuals	Included	Included
5. 3 each, Repair Manuals	Included	Included
Total Extended Price	\$235,955.00	\$264,887.00
Delivery	90 - 120 Days	210 Days ARO
Hourly Labor Rate		
Year 1	\$85.00	\$115.00
Year 2	\$85.00	\$115.00
Year 3	\$85.00	\$115.00
Parts: cost + mark up	15%	25%
Freight Charge for pick up and delivery (one way)	\$250.00	\$350.00
No Bid	Altec Inc.	Bobcat of Salina
	Halco, Inc.	Kansas Truck Equipment Co., Inc.
	Leachrod, LLC	Stamm Manufacturing
	Prairieland Partners, Inc.	Konecranes PLC
	Murphy Tractor and Equipment, Co.	Sellers Equipment Co. Inc.

On the recommendation of Britt Rosencutter, on behalf of Fleet Management, Jennifer Dombaugh moved to **accept the best proposal from Berry Tractor & Equipment Co. in the amount of \$235,955.00 and establish contract pricing for labor, parts, and freight for repairs for three (3) years.** Linda Kizzire seconded the motion. The motion passed unanimously.

A review committee consisting of Penny Poland and Rex Victory - Fleet Management, Robert Kraus and Jon Medlam - Public Works and Britt Rosencutter - Purchasing, evaluated both proposals and based on price and meeting all of the requested specifications chose to go with Berry Tractor & Equipment Co.

This is a replacement vehicle for Public Works, surplus to be sold on Purple Wave, Inc.

Questions and Answers

David Spears: "Public Works has always had an Etnyre -- they are the industry standard. I have never heard of this other machine(Mauldin), but they do meet all of the specs. I am just a little nervous about it, but it may work out great. I do not have a reason to go against them. I am going to vote for the motion."

BOARD OF BIDS AND CONTRACTS SEPTEMBER 29, 2016

**2. 2017 CHEVROLET EXPRESS 3500 15 PASSENGER FULL SIZE VANS - FLEET MANAGEMENT
FUNDING -- 15 PASSENGER FULL SIZE VAN
 (Request sent to 21 vendors)**

RFB #16-0081 SC #8000094955

		Don Hattan Chevrolet, Inc.	
		Unit Price	Ext. Price
1. Chevrolet Express 3500 15 Passenger Full Size Van	2	\$30,900.00	\$61,800.00
2. Model		CG33706	
3. Manuals	3	Included	
Grand Total		\$61,800.00	
Delivery		60-90 Days	
Acknowledge Addendum		Yes	
Hourly labor rate			
Year 1		\$95.00	
Year 2		\$95.00	
Year 3		\$95.00	
Parts = cost + markup			
Year 1		18%	
Year 2		18%	
Year 3		18%	
Freight, pickup and delivery (one way)			
Year 1		Included	
Year 2		Included	
Year 3		Included	

On the recommendation of Britt Rosencutter, on behalf of Fleet Management, Jennifer Dombaugh moved to **accept the bid from Don Hattan Chevrolet, Inc. in the amount of \$61,800.00.** Tim Kaufman seconded the motion. The motion passed unanimously.

The Chevrolet Express 3500, 15 Passenger Full Size Vans were requested due to custom built partitions and window bars which will be transferred over from the previous Chevrolet Express Vans.

These are replacement vehicles for the Sheriff's Office. Surplus will be sold on Purple Wave, Inc.

Notes:

Since only one bid was received for these vehicles, staff contacted all vendors who failed to submit a response and the most common answers received were that the dealerships no longer have a fleet department. In addition, some out of town dealerships did not submit a response because they felt they could not be competitive.

Questions and Answers

Linda Kizzire: "I am just glad that it is a local vendor."