

**1. COMPREHENSIVE MEDICAL SERVICES FOR ADULT DETENTION FACILITY – SHERIFF’S OFFICE
FUNDING – SHERIFF’S OFFICE**

(Request for Proposal sent to seventeen vendors)

RFP #04-0078

	ConMed, Inc.	ConMed, Inc. (Alt.1-\$3K/per stay hospitalization cap)	ConMed, Inc. (Alt.2-\$5K/per stay hospitalization cap)	Correct Care Solutions	Correct Care Solutions (Alt.1- \$1.1 m cap/ w 50-50 split)
Comprehensive Inmate Medical Services for the Sheriff’s Office	\$3,316,148.00 \$276,346.00/mo \$7.29 day/inmate	\$3,227,639.00 \$268,970.00/mo \$7.09 day/inmate	\$3,279,479.00 \$273,290.00/mo \$7.21day/inmate	\$5,452,756.90 \$454,396.40/mo \$11.98 day/inmate	\$3,988,405.00 \$332,367.08/mo \$8.76 day/inmate
Additional cost above average daily pop of 1247	\$3.98	\$3.63	\$3.68	Did not address additional cost under this option	\$3.14
Addendum	Yes	Yes	Yes	Yes	Yes
	Correct Care Solutions (Alt.2- \$1.1 m cap)	Correctional Healthcare Management	Correctional Healthcare Management (Alt.1- \$1m cap w/ reimbursement)	Health Assurance, LLC (Cap at \$1,126,732)	Health Assurance, LLC (Alt.1-On site Services only)
Comprehensive Inmate Medical Services for the Sheriff’s Office	\$3,584,823.00 \$298,735.25 /mo \$7.88 day/inmate	\$5,266,380 \$438,865.00/mo \$11.57 day/inmate	\$4,766,376.00 \$397,198.00/mo \$10.47 day/inmate	\$4,897,467.80 -yr 1 \$408,122.32/mo \$10.76 day/inmate \$5,143,251.50 -yr 2 \$428,604.29/mo \$11.30 day/inmate \$5,398,138.30 -yr 3 \$449,844.86/mo \$11.86 day/inmate	\$3,413,662.50 - yr 1 \$284,471.88/mo \$7.50 day/inmate \$3,577,518.30 -yr 2 \$298,126.53/mo \$7.86 day/inmate \$3,759,580.30 -yr 3 \$313,298.36/mo \$8.26 day/inmate
Additional cost above average daily pop of 1247	\$.48	No additional cost	No additional cost	\$1.89	\$1.89
Addendum	Yes	Yes	Yes	Yes	Yes

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	Prison Health Services	Prison Health Services (Alt- \$1.5m cap)	First Correctional Medical	Correctional Medical Services	Physicians Network
Comprehensive Inmate Medical Services for the Sheriff's Office	\$6,460,158.50 \$538,624.39/mo \$14.19 day/inmate	\$4,315,492.67 \$359,624.39/mo \$9.48 day/inmate	\$4,769,230.00 \$397,436/mo \$10.48 day/inmate	\$3,498,360.00 -yr 1 \$291,530/mo \$7.69 day/inmate \$3,675,480.00 -yr 2 \$306,290/mo \$8.08 day/inmate \$3,896,100.00 -yr 3 \$324,675/mo \$8.56 day/inmate	No Bid
Additional cost above average daily pop of 1247	\$5.18	\$0.39	\$4.55 <i>CAP at 1,450</i>	\$3.44 - 1st yr \$3.68 - 2nd yr \$3.95 - 3rd yr <i>CAP at 1400 ADP</i>	
Addendum	Yes	Yes	Yes	Yes	

On the recommendation of Iris Baker, on behalf of the Sheriff's Office, Shawn Henning moved to **accept the low proposal from ConMed, Inc. to execute a contract for an estimated annual cost of \$3,316,148.00.*** Don Brace seconded the motion. The motion passed unanimously.

*First 3 years of contract are firm pricing and an option exists for 2 additional one-year terms at mutually agreed upon pricing.

Note: Interviews occurred with the three lowest proposers (First Correctional Medical, Tucson, AZ; ConMed, Inc., LaPlatta, Maryland; and Correctional Medical Services, St. Louis, MO), and site visits were conducted with ConMed customers. The committee is unanimous in the recommendation of ConMed to provide medical services for the Adult Detention Facility.

These services will include all medical services with the exception of dental services.