

**APPROVED NOVEMBER 26, 2008**

**1. CISCO EQUIPMENT AND MAINTENANCE -- DIVISION OF INFORMATION & OPERATIONS  
FUNDING -- NETWORKING AND TELECOMMUNICATIONS**

(Request for Bid sent to fifty-three vendors)

RFB 08-0295 Req 10036426

Item #	Part #	Qty	Description	Howard Industries, Inc	Continuant	Infinity Micro Computer, Inc
1	WS-C3560-24PS-S	4 ea	Catalyst 3560 24 10/100 PoE +2	\$2,649.00	\$2,550.24	\$2,018.89
			SFP Standard Image	\$10,596.00	\$10,200.96	\$8,075.56
2	CAB-AC	4 ea	Power Cord, 110V	included	\$33.60	\$50.00
			3 Year SmartNet 8x5xNBD	\$248.00	\$134.40	\$200.00
3	CON-SNT-356024PS	4 ea	Catalyst 3560 24 10/100	\$992.00	\$876.15	\$804.00
			Catalyst 3560 SFP Interconnect	\$191.00	\$3,504.60	\$3,216.00
4	CAB-SFP-50CM=	3 ea	Cable, 50cm	\$573.00	\$168.00	\$145.00
			2801 Voice Bundle w/ 24 user		\$504.00	\$435.00
5	CISCO2801-SRST/K9	1 ea	FL-SRST-SMALL, SP	\$2,175.00	\$1,949.85	\$2,535.00
6	VIC2-2FXO	1 ea	Two-port voice interface card-FXO (Universal)	\$290.00	\$252.00	\$225.00
7	WIC-1DSU-T1-V2	1 ea	Updated 1-port T1/Fractional T1 DSU/CSU WAN Interface	\$696.00	\$672.00	\$599.00
8	PVDM2-8	1 ea	8 Channel Packet Voice/Fax DSP module	\$0.00	\$252.00	\$300.00
9	ROUTER-SDM	1 ea	Device manager for routers	\$0.00	included	\$570.00
10	FL-SRST-SMALL	1 ea	Feature license survivable remote site telephony 24 phones	\$0.00	\$472.50	\$675.00
11	S280SPSK9-12409T	1 ea	Cisco 2801 IOS SP Services	\$0.00	\$441.00	\$525.00
12	CON-SNT-C2801SRS	1ea	3 Year SmartNet 8x5xNBD Service for CISCO2801-SRST/K9	\$349.00	\$912.40	\$1,101.00
Grand Total				\$15,671.00	\$19,295.71	\$18,456.56
Delivery ARO				10-14 days	30 days	5-7 days
Name of Cisco Authorized Channel				Tech Data	Tech Data	California

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Item #	Part #	Qty	Description	Alexander Open Systems	Leverage Information Systems	ACS Enterprise Solutions
1	WS-C3560-24PS-S	4 ea	Catalyst 3560 24 10/100 PoE +2 SFP Standard Image	<b>\$2,011.35</b> <b>\$8,045.40</b>	\$2,354.12 \$9,416.48	\$2,266.00 \$9,064.00
2	CAB-AC	4 ea	Power Cord, 110V	<b>\$0.00</b>	\$0.00	\$0.00
3	CON-SNT-356024PS	4 ea	3 Year SmartNet 8x5xNBD Catalyst 3560 24 10/100	<b>\$617.76</b> <b>\$2,471.04</b>	\$606.58 \$2,426.32	\$617.00 \$2,468.00
4	CAB-SFP-50CM=	3 ea	Catalyst 3560 SFP Interconnect Cable, 50cm	<b>\$132.50</b> <b>\$397.50</b>	\$62.03 \$186.09	\$150.00 \$450.00
5	CISCO2801-SRST/K9	1 ea	2801 Voice Bundle w/ 24 user FL-SRST-SMALL, SP	<b>\$1,640.35</b>	\$1,919.89	\$1,848.00
6	VIC2-2FXO	1 ea	Two-port voice interface card-FXO (Universal)	<b>\$212.00</b>	\$248.13	\$239.00
7	WIC-1DSU-T1-V2	1 ea	Updated 1-port T1/Fractional T1 DSU/CSU WAN Interface	<b>\$530.00</b>	\$620.32	\$597.00
8	PVDM2-8	1 ea	8 Channel Packet Voice/Fax DSP module	<b>\$0.00</b>	\$0.00	\$0.00
9	ROUTER-SDM	1 ea	Device manager for routers	<b>\$0.00</b>	\$0.00	\$0.00
10	FL-SRST-SMALL	1 ea	Feature license survivable remote site telephony 24 phones	<b>\$0.00</b>	\$0.00	\$0.00
11	S280SPSK9-12409T	1 ea	Cisco 2801 IOS SP Services	<b>\$0.00</b>	\$0.00	\$0.00
12	CON-SNT-C2801SRS	1ea	3 Year SmartNet 8x5xNBD Service for CISCO2801-SRST/K9	<b>\$884.52</b>	\$868.51	\$883.00
Shipping				<b>\$124.81</b>		
Grand Total				<b>\$14,322.62</b>	\$15,685.74	\$15,549.00
Delivery ARO				<b>14-21 days</b>	30 days	10-14 days
Name of Cisco Authorized Channel				<b>CISCO Direct</b>	CISCO Direct	Ingram Micro

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Item #	Part #	Qty	Description	AT & T Kansas	En Pointe Technologies	Disys Corporate
1	WS-C3560-24PS-S	4 ea	Catalyst 3560 24 10/100 PoE +2 SFP Standard Image	\$2,201.10 \$8,804.40	\$2,211.05 \$8,844.20	\$2,258.02 \$9,032.08
2	CAB-AC	4 ea	Power Cord, 110V	\$0.00	\$0.00	\$0.00
3	CON-SNT-356024PS	4 ea	3 Year SmartNet 8x5xNBD Catalyst 3560 24 10/100	\$562.32 \$2,249.28	\$656.00 \$2,624.00	\$633.60 \$2,534.40
4	CAB-SFP-50CM=	3 ea	Catalyst 3560 SFP Interconnect Cable, 50cm	\$147.50 \$442.50	\$145.66 436.98**	\$147.00 \$441.00**
5	CISCO2801-SRST/K9	1 ea	2801 Voice Bundle w/ 24 user FL-SRST-SMALL, SP	\$1,826.05	\$1,803.21	\$1,826.00
6	VIC2-2FXO	1 ea	Two-port voice interface card-FXO (Universal)	\$236.00	\$233.05	\$236.00
7	WIC-1DSU-T1-V2	1 ea	Updated 1-port T1/Fractional T1 DSU/CSU WAN Interface	\$580.00	\$582.62	\$590.00
8	PVDM2-8	1 ea	8 Channel Packet Voice/Fax DSP module	\$0.00	\$0.00	\$0.00
9	ROUTER-SDM	1 ea	Device manager for routers	\$0.00	\$0.00	\$0.00
10	FL-SRST-SMALL	1 ea	Feature license survivable remote site telephony 24 phones	\$0.00	\$0.00	\$0.00
11	S280SPSK9-12409T	1 ea	Cisco 2801 IOS SP Services	\$0.00	\$0.00	\$0.00
12	CON-SNT-C2801SRS	1ea	3 Year SmartNet 8x5xNBD Service for CISCO2801-SRST/K9	\$805.14	\$939.27	\$928.80
Grand Total				\$14,943.37	\$15,463.32	\$15,589.80
Delivery ARO				15-21 days	2 weeks	21-24 days
Name of Cisco Authorized Channel				CISCO Direct	Tech Data	CISCO Direct

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Item #	Part #	Qty	Description	RedHawk IT	Top Gun Tech	
1	WS-C3560-24PS-S	4 ea	Catalyst 3560 24 10/100 PoE +2 SFP Standard Image	no bid	no bid	
2	CAB-AC	4 ea	Power Cord, 110V			
3	CON-SNT-356024PS	4 ea	3 Year SmartNet 8x5xNBD Catalyst 3560 24 10/100			
4	CAB-SFP-50CM=	3 ea	Catalyst 3560 SFP Interconnect Cable, 50cm			
5	CISCO2801-SRST/K9	1 ea	2801 Voice Bundle w/ 24 user FL-SRST-SMALL, SP			
6	VIC2-2FXO	1 ea	Two-port voice interface card-FXO (Universal)			
7	WIC-1DSU-T1-V2	1 ea	Updated 1-port T1/Fractional T1 DSU/CSU WAN Interface			
8	PVDM2-8	1 ea	8 Channel Packet Voice/Fax DSP module			
9	ROUTER-SDM	1 ea	Device manager for routers			
10	FL-SRST-SMALL	1 ea	Feature license survivable remote site telephony 24 phones			
11	S280SPSK9-12409T	1 ea	Cisco 2801 IOS SP Services			
12	CON-SNT-C2801SRS	1ea	3 Year SmartNet 8x5xNBD Service for CISCO2801-SRST/K9			
Grand Total						
Delivery ARO						
Name of Cisco Authorized Channel						

The recommendation of DIO and Purchasing is to **accept the low bid from Alexander Open Systems in the amount of \$14,322.62.**

This equipment is being purchased as part of the upgrade to the Extension Office phone system from Analog to VoIP.