

**BOARD OF BIDS CONTRACTS DECEMBER 04, 2008**

**2. CISCO ROUTER -- DIVISION OF INFORMATION & OPERATIONS  
FUNDING -- DIVISION OF INFORMATION & OPERATIONS**

(Request for Bid sent to fifty-three vendors)

RFB 08-0297

Item	Description	Qty	Continuant		Alexander Open Systems		Leverage Information	
			Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
1	CISCO 7204VXR, 4 SLOT CHASIS, 1 AC SUPPLY WITH IP SOFTWARE; PN #CISCO7204VXR	1	\$2,688.00	\$2,688.00	<b>\$3,180.00</b>	<b>\$3,180.00</b>	\$3,721.93	\$3,721.93
2	POWER CORD, 110V; PN# CAB-AC	2	\$33.60	\$67.20		<b>\$0.00</b>		\$0.00
3	TWO (2) 256MB MEMORY MODULES (512MB TOTAL); PN# MEM-NPE-G1-512MB	1	\$2,352.00	\$2,352.00		<b>\$0.00</b>		\$0.00
4	CISCO 7200 COMPACT FLASH DISK FOR NPE-G1, 64MB OPTION; PN# MEM-NPE-G1-FLD64	1	\$336.00	\$336.00		<b>\$0.00</b>		\$0.00
5	7200 NETWORK PROCESSING ENGINE WITH 3GE/FE/E PORTS; PN# NPE-G1	1	\$10,080.00	\$10,080.00	<b>\$7,950.00</b>	<b>\$7,950.00</b>	\$9,304.81	\$9,304.81
6	2 PORT MULTICHANNEL T3 ENHANCED CAPABILITY; PN# PA-MC-2T3-EC	1	\$18,816.00	\$18,816.00	<b>\$14,840.00</b>	<b>\$14,840.00</b>	\$17,368.98	\$17,368.98
7	CISCO 7200 REDUNDANT AC POWER SUPPLY OPTION; PN# PWR-7200/2	1	\$2,016.00	\$2,016.00	<b>\$1,590.00</b>	<b>\$1,590.00</b>	\$1,860.96	\$1,860.96
8	CISCO 7200 AC POWER SUPPLY OPTION; PN# PWR-7200	1	\$2,016.00	\$2,016.00		<b>\$0.00</b>		\$0.00
9	CISCO 7200 IOS ADVANCED IP SERVICES; PN# S72AISK9-12415T	1	\$3,024.00	\$3,024.00	<b>\$2,385.00</b>	<b>\$2,385.00</b>	\$2,791.44	\$2,791.44
10	CISCO 7204 SMARTNET PREMIUM MAINTENANCE; PN# CON-SNTP-7204	3	\$3,400.16	\$10,200.48	<b>\$3,439.80</b>	<b>\$10,319.40</b>	\$3,377.54	\$10,132.62
Shipping				included		<b>\$402.64</b>		included
Grand total				\$51,595.68		<b>\$40,667.04</b>		\$45,180.74
Delivery			30 days		<b>14-21 days</b>		30 days	
Name of CISCO Authorized Channel			Tech Data		<b>CISCO Direct</b>		CISCO Direct	

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Item	Description	Qty	Lyme Computer Systems,		ACS Enterprise Solutions		Howard Industries, Inc	
			Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
1	CISCO 7204VXR, 4 SLOT CHASIS, 1 AC SUPPLY WITH IP SOFTWARE; PN #CISCO7204VXR	1	\$2,579.00	\$2,579.00	\$2,388.00	\$2,388.00	\$4,396.00	\$4,396.00
2	POWER CORD, 110V; PN# CAB-AC	2	\$32.00	\$64.00		\$0.00	\$38.00	\$76.00
3	TWO (2) 256MB MEMORY MODULES (512MB TOTAL); PN# MEM-NPE-G1-512MB	1	\$2,250.00	\$2,250.00		\$0.00	\$2,559.00	\$2,559.00
4	CISCO 7200 COMPACT FLASH DISK FOR NPE-G1, 64MB OPTION; PN# MEM-NPE-G1-FLD64	1	\$322.00	\$322.00		\$0.00	\$374.00	\$374.00
5	7200 NETWORK PROCESSING ENGINE WITH 3GE/FE/E PORTS; PN# NPE-G1	1	\$9,645.00	\$9,645.00	\$8,955.00	\$8,955.00	\$10,947.00	\$10,947.00
6	2 PORT MULTICHANNEL T3 ENHANCED CAPABILITY; PN# PA-MC-2T3-EC	1	\$18,000.00	\$18,000.00	\$16,715.00	\$16,715.00	\$20,812.00	\$20,812.00
7	CISCO 7200 REDUNDANT AC POWER SUPPLY OPTION; PN# PWR-7200/2	1	\$1,929.00	\$1,929.00		\$0.00	\$2,390.00	\$2,390.00
8	8. CISCO 7200 AC POWER SUPPLY OPTION; PN# PWR-7200	1	\$1,930.00	\$1,930.00	\$1,791.00	\$1,791.00	\$2,201.00	\$2,201.00
9	CISCO 7200 IOS ADVANCED IP SERVICES; PN# S72AISK9-12415T	1	\$2,893.00	\$2,893.00	\$2,687.00	\$2,687.00	\$3,345.00	\$3,345.00
10	CISCO 7204 SMARTNET PREMIUM MAINTENANCE; PN# CON-SNTP-7204	3	\$4,151.33	\$12,454.00	\$11,673.00	\$35,019.00	\$4,223.00	\$12,669.00
Shipping								included
Grand total				\$52,066.00		\$67,555.00		\$59,769.00
Delivery			7 days		7-10 days		10-14 days	
Name of CISCO Authorized Channel			Ingram Micro		Ingram Micro		Tech Data	

On the recommendation of Kimberly Lee on behalf of the Division of Information and Operations, Don Brace moved to **accept the low bid from Alexander Open Systems in the amount of \$40,667.04.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

This router is replacing old equipment that controls network connectivity at remote County locations. The old equipment will be used as standby equipment in the case of hardware failure.