

BOARD OF BIDS AND CONTRACTS JUNE 4, 2009

4. INTRUST BANK ARENA SUITE & LOUNGE FURNITURE 7.29B - FACILITIES DEPARTMENT

FUNDING - FACILITIES DEPARTMENT

(Request for Proposal sent to sixteen vendors)

RFP 09-0148

Item No.	Plan Key #	UoM	Qty	Description	John A. Marshall Base Bid		John A. Marshall No Alternate Bid		Scott Rice Base Bid		Scott Rice Alternate Bid	
					Unit Cost	Ext Cost	Unit Cost	Ext Cost	Unit Cost	Ext Cost	Unit Cost	Ext Cost
4.1	S1	ea	166	Suite Lounge Chair	\$2,497.13	\$414,523.58		\$0.00	\$2,563.00	\$425,458.00	\$2,066.00	\$342,956.00
4.1	S1	ea	23	Suite Lounge Chair	\$2,621.43	\$60,292.89		\$0.00	\$2,643.00	\$60,789.00	\$2,187.00	\$50,301.00
4.2	S2A	ea	48	Suite Barstool	\$703.34	\$33,760.32		\$0.00	\$647.00	\$31,056.00		\$0.00
4.2	S2B	ea	48	Suite Barstool	\$627.06	\$30,098.88		\$0.00	\$573.00	\$27,504.00		\$0.00
4.3	S3A	ea	24	Suite Coffee table	\$755.32	\$18,127.68		\$0.00		\$0.00	\$939.00	\$22,536.00
4.3	S3B	ea	24	Suite Coffee table	\$755.32	\$18,127.68		\$0.00		\$0.00	\$939.00	\$22,536.00
4.3	S3C	ea	24	Suite Coffee table	\$755.32	\$18,127.68		\$0.00		\$0.00	\$939.00	\$22,536.00
4.4	WC1	ea	13	West Club Barstool	\$823.20	\$10,701.60		\$0.00	\$370.00	\$4,810.00	\$344.00	\$4,472.00
4.5	WC2	ea	72	West Club Dining Chair	\$614.69	\$44,257.68		\$0.00	\$330.00	\$23,760.00		\$0.00
4.6	WC3	ea	48	West Club Stool	\$275.71	\$13,234.08		\$0.00	\$280.00	\$13,440.00		\$0.00
4.7	WC4	ea	12	West Club Low Table Base	\$223.73	\$2,684.76		\$0.00	\$246.00	\$2,952.00		\$0.00
4.7	WC4	ea	12	West Club Low Table Top	\$1,252.80	\$15,033.60		\$0.00	\$1,195.00	\$14,340.00		\$0.00
4.8	WC5	ea	24	West Club High Table Base	\$294.92	\$7,078.08		\$0.00	\$325.00	\$7,800.00		\$0.00
4.8	WC5	ea	8	West Club High Table Top	\$1,795.20	\$14,361.60		\$0.00	\$1,681.00	\$13,448.00		\$0.00
4.9	WC6A	ea	2	West Club Bench (large)	\$548.31	\$1,096.62		\$0.00	\$593.00	\$1,186.00		\$0.00
4.9	WC6B	ea	2	West Club Bench (large)	\$565.26	\$1,130.52		\$0.00	\$622.00	\$1,244.00		\$0.00
4.9	WC6C	ea	8	West Club Bench (large)	\$673.74	\$5,389.92		\$0.00	\$714.00	\$5,712.00		\$0.00
4.9	WC6D	ea	2	West Club Bench (large)	\$592.38	\$1,184.76		\$0.00	\$635.00	\$1,270.00		\$0.00
4.9	WC6E	ea	28	West Club Bench (large)	\$548.31	\$15,352.68		\$0.00	\$593.00	\$16,604.00		\$0.00
4.9	WC6F	ea	2	West Club Bench (large)	\$585.60	\$1,171.20		\$0.00	\$643.00	\$1,286.00		\$0.00
4.10	WC7A	ea	1	West Club Bench (small)	\$517.81	\$517.81		\$0.00	\$499.00	\$499.00		\$0.00
4.10	WC7B	ea	1	West Club Bench (small)	\$494.08	\$494.08		\$0.00	\$477.00	\$477.00		\$0.00
4.10	WC7C	ea	1	West Club Bench (small)	\$619.51	\$619.51		\$0.00	\$569.00	\$569.00		\$0.00
4.10	WC7D	ea	1	West Club Bench (small)	\$670.33	\$670.33		\$0.00	\$623.00	\$623.00		\$0.00
4.11	WC8	ea	16	West Club Coffee table	\$442.37	\$7,077.92		\$0.00	\$426.00	\$6,816.00		\$0.00
4.12	SC1	ea	46	South Club Barstool	\$470.29	\$21,633.34		\$0.00	\$478.00	\$21,988.00		\$0.00
4.13	SC2	ea	64	South Club Dining Chair	\$454.41	\$29,082.24		\$0.00	\$459.00	\$29,376.00		\$0.00
4.14	SC3	ea	16	South Club Table Base	\$223.73	\$3,579.68		\$0.00	\$246.00	\$3,936.00		\$0.00
4.14	SC3	ea	16	South Club Table Top	\$1,188.00	\$19,008.00		\$0.00	\$1,131.00	\$18,096.00		\$0.00

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4.15	SC4	ea	4	South Club Lounge Connector Bench	\$1,515.26	\$6,061.04		\$0.00	\$1,472.00	\$5,888.00		\$0.00
4.16	SC4A	ea	16	South Club Lounge Seating Ganging Kit	\$20.40	\$326.40		\$0.00	\$19.00	\$304.00		\$0.00
4.17	SC5	ea	6	South Club Sofa	\$3,908.66	\$23,451.96		\$0.00	\$3,882.00	\$23,292.00		\$0.00
4.18	SC6	ea	6	South Club Coffee Table	\$1,650.00	\$9,900.00		\$0.00	\$1,764.00	\$10,584.00		\$0.00
Grand Total						\$848,158.12		\$0.00		\$775,107.00		\$465,337.00
Storage Rate per day						Not to exceed \$100.00 per day				\$0.50/sq. ft.		
Manufacturer's lead time/calendar days					60 days				Varies per Mfg Shortest: 4-6 wks Longest: 14 weeks			
Acknowledge Addendum					Yes				Yes			
Item #	Plan Key #	UoM	Qty	Description	Corporate Express Business Interiors Base Bid		Corporate Express Business Interiors No Alternate Bid		BK Barrit No base Bid		BK Barrit Alternate Bid	
					Unit Cost	Ext Cost		Ext Cost	Unit Cost	Ext Cost	Unit Cost	Ext Cost
4.1	S1	ea	166	Suite Lounge Chair	\$2,396.65	\$397,843.90		\$0.00		\$0.00	\$1,990.00	\$330,340.00
4.1	S1	ea	23	Suite Lounge Chair	\$2,631.95	\$60,534.85		\$0.00		\$0.00	\$1,990.00	\$45,770.00
4.2	S2A	ea	48	Suite Barstool	No bid			\$0.00		\$0.00		\$0.00
4.2	S2B	ea	48	Suite Barstool	No bid			\$0.00		\$0.00		\$0.00
4.3	S3A	ea	24	Suite Coffee table	No bid			\$0.00		\$0.00		\$0.00
4.3	S3B	ea	24	Suite Coffee table	No bid			\$0.00		\$0.00		\$0.00
4.3	S3C	ea	24	Suite Coffee table	No bid			\$0.00		\$0.00		\$0.00
4.4	WC1	ea	13	West Club Barstool	No bid			\$0.00		\$0.00		\$0.00
4.5	WC2	ea	72	West Club Dining Chair	\$332.20	\$23,918.40		\$0.00		\$0.00		\$0.00
4.6	WC3	ea	48	West Club Stool	\$289.38	\$13,890.24		\$0.00		\$0.00		\$0.00
4.7	WC4	ea	12	West Club Low Table Base	\$256.01	\$3,072.12		\$0.00		\$0.00		\$0.00
4.7	WC4	ea	12	West Club Low Table Top	\$1,118.33	\$13,419.96		\$0.00		\$0.00		\$0.00
4.8	WC5	ea	24	West Club High Table Base	\$323.39	\$7,761.36		\$0.00		\$0.00		\$0.00
4.8	WC5	ea	8	West Club High Table Top	\$1,650.91	\$13,207.28		\$0.00		\$0.00		\$0.00
4.9	WC6A	ea	2	West Club Bench (large)	\$605.82	\$1,211.64		\$0.00		\$0.00		\$0.00
4.9	WC6B	ea	2	West Club Bench (large)	\$768.66	\$1,537.32		\$0.00		\$0.00		\$0.00
4.9	WC6C	ea	8	West Club Bench (large)	\$622.03	\$4,976.24		\$0.00		\$0.00		\$0.00
4.9	WC6D	ea	2	West Club Bench (large)	\$647.98	\$1,295.96		\$0.00		\$0.00		\$0.00
4.9	WC6E	ea	28	West Club Bench (large)	\$605.82	\$16,962.96		\$0.00		\$0.00		\$0.00
4.9	WC6F	ea	2	West Club Bench (large)	\$670.28	\$1,340.56		\$0.00		\$0.00		\$0.00

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4.10	WC7A	ea	1	West Club Bench (small)	\$547.33	\$547.33		\$0.00		\$0.00		\$0.00
4.10	WC7B	ea	1	West Club Bench (small)	\$524.63	\$524.63		\$0.00		\$0.00		\$0.00
4.10	WC7C	ea	1	West Club Bench (small)	\$644.63	\$644.63		\$0.00		\$0.00		\$0.00
4.10	WC7D	ea	1	West Club Bench (small)	\$693.28	\$693.28		\$0.00		\$0.00		\$0.00
4.11	WC8	ea	16	West Club Coffee table	\$429.85	\$6,877.60		\$0.00		\$0.00		\$0.00
4.12	SC1	ea	46	South Club Barstool	\$442.28	\$20,344.88		\$0.00		\$0.00		\$0.00
4.13	SC2	ea	64	South Club Dining Chair	\$431.17	\$27,594.88		\$0.00		\$0.00		\$0.00
4.14	SC3	ea	16	South Club Table Base	\$256.01	\$4,096.16		\$0.00		\$0.00		\$0.00
4.14	SC3	ea	16	South Club Table Top	\$1,118.33	\$17,893.28		\$0.00		\$0.00		\$0.00
4.15	SC4	ea	4	South Club Lounge Connector Bench	No bid			\$0.00		\$0.00		\$0.00
4.16	SC4A	ea	16	South Club Lounge Seating Ganging Kit	No bid			\$0.00		\$0.00		\$0.00
4.17	SC5	ea	6	South Club Sofa	No bid			\$0.00		\$0.00		\$0.00
4.18	SC6	ea	6	South Club Coffee Table	\$1,785.81	\$10,714.86		\$0.00		\$0.00		\$0.00
Grand Total						\$650,904.32		\$0.00		\$0.00		\$376,110.00
Storage Rate per day						\$0.82 sq.ft. monthly						N/C
Manufacturer's lead time/calendar days				Varies per Mfg. Shortest 5-7 weeks Longest 10-12 weeks						Normally 10 weeks		
Acknowledge Addendum				Yes						Yes		
Item #	Plan Key #	UoM	Qty	Description	Encompas Base Bid		Encompas Alternate Bid					
					Unit Cost	Ext Cost	Unit Cost	Ext Cost				
4.1	S1	ea	166	Suite Lounge Chair	\$2,356.08	\$391,109.28		\$0.00				
4.1	S1	ea	23	Suite Lounge Chair	\$2,597.78	\$59,748.94		\$0.00				
4.2	S2A	ea	48	Suite Barstool		\$0.00	\$602.74	\$28,931.52				
4.2	S2B	ea	48	Suite Barstool		\$0.00	\$580.04	\$27,841.92				
4.3	S3A	ea	24	Suite Coffee table	\$1,158.46	\$27,803.04		\$0.00				
4.3	S3B	ea	24	Suite Coffee table	\$1,158.46	\$27,803.04		\$0.00				
4.3	S3C	ea	24	Suite Coffee table	\$1,158.46	\$27,803.04		\$0.00				
4.4	WC1	ea	13	West Club Barstool		\$0.00	\$519.31	\$6,751.03				
4.5	WC2	ea	72	West Club Dining Chair	\$339.02	\$24,409.44		\$0.00				
4.6	WC3	ea	48	West Club Stool	\$294.45	\$14,133.60		\$0.00				
4.7	WC4	ea	12	West Club Low Table Base	\$312.65	\$3,751.80		\$0.00				
4.7	WC4	ea	12	West Club Low Table Top	\$1,156.15	\$13,873.80		\$0.00				
4.8	WC5	ea	24	West Club High Table Base	\$357.46	\$8,579.04		\$0.00				

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4.8	WC5	ea	8	West Club High Table Top	\$1,656.70	\$13,253.60		\$0.00			
4.9	WC6A	ea	2	West Club Bench (large)	\$619.20	\$1,238.40		\$0.00			
4.9	WC6B	ea	2	West Club Bench (large)	\$651.88	\$1,303.76		\$0.00			
4.9	WC6C	ea	8	West Club Bench (large)	\$742.13	\$5,937.04		\$0.00			
4.9	WC6D	ea	2	West Club Bench (large)	\$662.39	\$1,324.78		\$0.00			
4.9	WC6E	ea	28	West Club Bench (large)	\$638.93	\$17,890.04		\$0.00			
4.9	WC6F	ea	2	West Club Bench (large)	\$670.56	\$1,341.12		\$0.00			
4.10	WC7A	ea	1	West Club Bench (small)	\$531.17	\$531.17		\$0.00			
4.10	WC7B	ea	1	West Club Bench (small)	\$511.79	\$511.79		\$0.00			
4.10	WC7C	ea	1	West Club Bench (small)	\$614.22	\$614.22		\$0.00			
4.10	WC7D	ea	1	West Club Bench (small)	\$668.21	\$668.21		\$0.00			
4.11	WC8	ea	16	West Club Coffee table	\$443.31	\$7,092.96		\$0.00			
4.12	SC1	ea	46	South Club Barstool	\$489.94	\$22,537.24		\$0.00			
4.13	SC2	ea	64	South Club Dining Chair	\$446.73	\$28,590.72		\$0.00			
4.14	SC3	ea	16	South Club Table Base	\$329.03	\$5,264.48		\$0.00			
4.14	SC3	ea	16	South Club Table Top	\$1,099.67	\$17,594.72		\$0.00			
4.15	SC4	ea	4	South Club Lounge Connector Bench		\$0.00	\$1,630.92	\$6,523.68			
4.16	SC4A	ea	16	South Club Lounge Seating Ganging Kit		\$0.00	\$25.25	\$404.00			
4.17	SC5	ea	6	South Club Sofa		\$0.00	\$3,449.17	\$20,695.02			
4.18	SC6	ea	6	South Club Coffee Table	\$1,797.29	\$10,783.74		\$0.00			
Grand Total						\$735,493.01		\$91,147.17			
Base Bid with Alternates Grand Total								\$826,640.18			
Storage Rate per day								\$50.00			
Manufacturer's lead time/calendar days							Provided				
Acknowledge Addendum							Yes				

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On the recommendation of Kandace Johnson, on behalf of Facilities Department, Anne Smarsh moved to **accept the proposal from Encompas for items 4.1 in the amount of \$450,858.22 and overall low proposal from Scott-Rice Office Interiors base bid for items 4.2, 4.4 through 4.18 in the amount of \$288,860.00 and alternate bid for item 4.3 in the amount of \$67,608.00.** Irene Hart seconded the motion. The motion passed unanimously.

A committee comprised of Kandace Johnson, Purchasing Department; Larry Pecenka, Project Manager, Intrust Bank Arena; Wes Darnell and Angi Womeldorff, WDM Architects P.A. reviewed all responses. Each proposal was evaluated on content, qualifications, experience and cost. The base bid consisted of name brand pieces of furniture that were specifically picked by the Arena Design Consortium for the Arena, alternates were taken into consideration. Upon completion of review, the committee agrees that the furniture in the base bid is the best solution with the exception of the coffee tables. When reviewing the design and stability of the coffee tables the committee decided on the alternate proposed by Scott-Rice.

BK Barrit was low proposal on line items 4.1, proposing to build the Keillhauer chair. The committee contacted Mr. Kershner to discuss his response and initially was asked to provide a deposit of 50% or for County to purchase the leather for the chairs directly from the manufacturer at a cost of \$228,690.00. It was also determined that the build of the chairs would be subcontracted. The response did not verify qualifications or quality of the product. Time is also a factor as the County does not have enough time to work through a design/build process.

Corporate Express Business Interiors proposal was all or none per manufacturer. A deposit would also be required for three of the manufacturer's.

This is high end furniture that will be used in the suites and lounges throughout the arena. There will be future acquisitions for office furnishings and system furniture.

Question was asked about splitting the items in the proposal and awarding low bid by item. The committee determined it was in the County's best interest to order from minimal sources for product synergy and to make managing the acquisition easier. These items involve custom manufacturing and it is important to obtain a uniform look, which is better achieved with limited sources. The split as presented offers the best value to the County and will not compromise the quality or look of the product.