

BOCC APPROVAL FEBRUARY 21, 2018
BOARD OF BIDS AND CONTRACTS FEBRUARY 13, 2018

3. COMMUNITY E-WASTE COLLECTION EVENT - ENVIRONMENTAL RESOURCES

FUNDING - ENVIRONMENTAL RESOURCES

(Request sent to 55 vendors)

RFP #18-0003 Contract

	Dynamic Recycling, Inc.	Apollon Computers, Inc. dba IT Source, Inc.	
Community E-Waste Collection Event - Lump sum event cost for two weekends* (Thursday-Saturday) spring of 2018. Specific dates to be determined.	\$153,660.00**	Included in per pound pricing	
Per pound, collected material	\$0.24	\$0.50/lb TV and CRT \$0.20/lb everything else	
No Bid	Bindery Express	Boge Iron & Metal Company	Cascade Asset Management
	Cybergear	Electronix Recycler, Inc.	Green Lights Recycling
	HHM Facility Management	Midwest Scrap Management	Parkhusrt Computers
	Pro Kansas Recycling	Ribbit Computers	RS Used Oil Services, Inc.
	Universal Lubes	US Ecology	Wichita Iron
	Wichita Material Recovery	All Metal Recycling	

**Negotiated Price

On the recommendation of Kimberly Bush, on behalf of Environmental Resources, Richard Powell moved to **accept the proposal from Dynamic Recycling, Inc. with a negotiated lump sum event cost of \$153,660.00 and a collection rate of \$0.24 per pound for the duration of the event.** Linda Kizzire seconded the motion. The motion passed unanimously.

A review committee comprised of Susan Erlenwein and Cindy Le - Environmental Resources, David Adams - ITSS and Kim Bush - Purchasing reviewed and scored the responses based on criteria set forth in the RFP. Dynamic Recycling, Inc. received the highest score and the team is unanimously recommending them for award.

This event will be held on two (2) weekends (Thursday-Saturday) this spring at the Public Works West Yard. The awarded vendor is responsible for equipment and staffing to facilitate event days to include: collection of materials from customer vehicles, weighing and tracking materials collected for reporting back to the county, loading material onto trucks for transport back to their facility and event site preparation/clean-up. The vendor will recycle all material collected through appropriate domestic recycling facilities following laws and standards that govern recycling. The vendor will also shred/drill all hard drives received during the event.

An event of this magnitude has not previously been held by Sedgwick County. A one day e-waste collection event was held in 2009 and approximately 261,000 pounds of e-waste were collected from residents.

Dynamic Recycling, Inc. provided an extremely detailed and thorough response including references who have utilized their services for similar large scale events over multiple years. Apollon Computers, Inc. dba IT Source, Inc. (IT Source) did not provide a complete and thorough response, nor did their response address all items in the Scope of Work. The review committee felt that the lack in quality of their response may reflect upon their ability to successfully organize and manage such a large scale event. In due diligence, Purchasing reached out to references for IT Source, and while they were generally satisfied with the level of service received, the type of work they engaged in with those organizations is not comparable to the event the county plans to hold.

*The original RFP indicated the desire to hold a four (4) weekend event. Due to budget considerations, the committee requested lump sum pricing from Dynamic Recycling for both a two (2) and three (3) weekend event. It was decided by Environmental Resources that a two (2) weekend event will provide adequate opportunity for residents to dispose of their e-waste within the budget allocated for the project.

Answer and Questions

Ellen House: Can you explain how the \$.24 works with the \$153,660.00?

Kim Bush: I can explain that, the lump sum cost of the event for the two (2) weekends which would be the Thursday through Saturday dates include their labor, equipment cost, travel expenses and they are charging on top of that \$.24 per pound of material collected.

Ellen House: So we are not expected to collect near as much as we did in 2009?

Kim Bush: That is something I will let Susan address.

Susan Erlenwein: Susan Erlenwein with Environmental Resources. In 2009, we had a one day event that received any type of electronics so we had huge items coming in that weighted quite a bit. In this event what we plan to do is limit it to just televisions, accessories, Blu-ray players, DVD players, and computers and all their accessories. So we are limiting the type of electronics and we will probably get the cabinet TVs as we did back in 2009. But we had trailers of those coming in, in 09.

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Linda Kizzire: A little nostalgic, I remember when you had that at the Coliseum and I-35 was backed up way down.

Susan Erlenwein: That's why I'll never have another one day event. That's why we're planning on two-three day events. To give people the opportunity to spread out, so they won't be there in one day.

Linda Kizzire: This will be like 8am-5pm, I am assuming?

Susan Erlenwein: 9am-4pm.

Richard Powell: For further clarifications, the recommendation is there is a base rate of \$153,660.00 and in addition to that Sedgwick County will be billed \$.024 a pound for everything that we collect to be added to the \$153,660.00? Let's just say we picked up another 260,000 pounds, so it would be that 260,000 times \$.24? Which would be roughly \$65,000.00 plus \$153,660.00.

Susan Erlenwein: Correct, that's right.

Richard Powell: So the total tab would be \$200K plus?

Tom Stolz: What did we spend on that single event Susan?

Susan Erlenwein: Oh in 09? Well the low bid was at \$.08 a pound and the gentleman had to have 64 part-time workers to handle all the stuff and the total amount I think was 90 something thousand dollars because of that. It wasn't the best delivered service I think we had, because we had cars backed up, materials still there days later at the pavilion because the company that was low bid couldn't handle the material fast enough. That is why in this RFP we have guidelines to how quickly material would be removed from the site, we don't want to tie up the West Yard.

Tom Stolz: I heard Kim describe the problem with IT Source, they don't have the...all of their prices included in the pound pricing. They gave a bad delivery, how they presented their bid and they couldn't pull off a big event like this. Does that summarize our problem with them?

Susan Erlenwein: Yes sir.

Tom Stolz: No matter how you slice the pie it's going to be a big event, whether you do it in two days or three days. This \$153660.00 covers 2-three day events, the only thing we are paying above that is the \$.24 a pound?

Susan Erlenwein: That's correct.

Talaya Schwartz: Do we have any kind of mandate that we have to as a county hold one of these events every so often?

Susan Erlenwein: No we don't. Electronic waste in Kansas can go into the trash. A lot of people don't want to do the recycling because of the components and some of them are hazardous and others are worth quite bit of money. They have gold component inside the computers. The Commissioners during budget season last year said they wanted to have an electronics event this year they actually increased my budget so we could have the event.

Tom Stolz: This was part of the funding fee increase on...?

Susan Erlenwein: Solid waste fee.

Tom Stolz: Solid waste?

Susan Erlenwein: That's correct. Right now in the budget for this, the special project is just over \$489,00.00.