

BOCC APPROVAL FEBRUARY 7, 2018
BOARD OF BIDS AND CONTRACTS FEBRUARY 1, 2018

3. PUMPER TRUCK -- SEDGWICK COUNTY FIRE DISTRICT #1
FUNDING -- SEDGWICK COUNTY FIRE DISTRICT #1

(Request sent to 62 vendors)

RFP #17-0089 -- Contract

	Hays Fire and Rescue	Danko Emergency Equipment
	Unit Price	Unit Price
Pumper Truck	\$617,084.00	\$605,531.00
Independent Front Suspension Option	\$23,500.00	\$17,574.00
Total	\$640,584.00	\$623,105.00
Manufacturer	Rosenbauer	Smeal Holding, LLC
Delivery Date	365 Days ARO	390 Days ARO
Bid Bond	Y	Y
Acknowledge Addenda	Y	Y
	Sutphen Corporation	Conrad Fire Equipment, Inc.
	Unit Price	Unit Price
Pumper Truck	\$685,697.00	\$699,387.00
Independent Front Suspension Option	N/A	\$17,056.00
Total	\$685,697.00	\$716,443.00
Manufacturer	Sutphen Corporation	Pierce
Delivery Date	11 - 13 Months ARO	9 - 10 Months ARO
Bid Bond	Y	Y
Acknowledge Addenda	Y	Y
	Emergency Fire Equipment, Inc.	
	Unit Price	
Pumper Truck	\$612,314.00	
Independent Front Suspension Option	\$19,600.00	
Total	\$631,914.00	
Manufacturer	Spartan ERV	
Delivery Date	365 Days ARO	
Bid Bond	N	
Acknowledge Addenda	Y	
No Bid	Life Line Emergency Vehicles	Feld Fire Equipment Co., Inc
	Roberson Fire & Safety, Inc.	North Central Emergency Vehicles
	Watts Manufacturing	CTE Custom Truck & Equipment

On the recommendation of Britt Rosencutter, on behalf of Sedgwick County Fire District #1 (SCFD), Richard Powell moved to **accept the low proposal from Danko Emergency Equipment in the amount of \$623,105.00.** Ellen House seconded the motion. The motion passed unanimously.

A committee comprised of Ray Hensley, Troy Hilger, Brad Burdick, and Brian Richey - SCFD, Randy Bargdill - Treasurer's Office, and Britt Rosencutter - Purchasing reviewed all proposal responses based on experience, qualifications, and ability to provide the specified apparatus. Danko Emergency Equipment met specifications and was the lowest overall proposal.

A pumper is traditionally what most people refer to when they see a fire engine and is the backbone of any fire department. It is used in all aspects of the fire service. A pumper is usually designed by each fire department to fit the departments' needs and carries a fire pump, water tank, ladders and all tools needed to fight fires. Its main purpose is to pump water to fight fires from a static or pressurized water supply.

The average lifecycle of a pumper is 10 to 15 years. The Sedgwick County Fire District #1 currently has 8 pumpers in their fleet.

The apparatus that is being replaced does score a 15 on the 15 point replacement system used by Fleet Management.

Note: This is a replacement vehicle and the surplus will be sold on Purple Wave.

Questions and Answers

Richard Powell: The current vehicle we have right now that is being replaced, what is its status right now as far as age and usability and etc.

Tavis Leake: It is a 1998 Central States Pumper.

Tom Stolz: Chief, is there a domino effect with this? Can you go through that with us?

Tavis Leake: If we were to acquire the new engine then it would replace one of our current front line and that current front line would go to a reserve status and then we would push out that 1998 and put it on Purple Wave. We would have to have something in reserve in case one of our front lines went down.

Tom Stolz: Is the one we are replacing actually in Viola?

Tavis Leake: Yes.

Tom Stolz: So that's been in service for almost 20 years, so it has exceeded expectations on how long they should normally last. When you say that a normal life is 10-15 years, is that front line service?

Tavis Leake: That is probably the reserve and front line.

Richard Powell: Does this new truck come with a turnkey and all the equipment in already in place mounted or do we have any additional purchases we require?

Tavis Leake: We'll have to do some additional purchases, yes.

Talaya Schwartz: Is it standard to wait over a year for a new truck?

Tavis Leake: That's pretty much the standard practice. Yes, it takes about a year for delivery. Those current trucks will continue to put miles and wear and tear on the ones we are using.

Tom Stolz: Do we have any other Danko built trucks?

Tavis Leake: Yes.

Tom Stolz: How many do we have in our fleet of eight?

Brian Richey: Three

Tom Stolz: As we get this new one in, from a parts and maintenance compatibility, this will mesh in with the rest of our fleet? About as good as we can get?

Travis Leake: Absolutely, we will be able to service it.

Tom Stolz: Where are these built?

Britt Rosencutter: Snyder, Nebraska.

Brian Richey: Just to clarify on that question a little more. This truck will be built in Snyder, Nebraska, is actually built in two facilities. The chassis part comes from their parent company, which is Spartan Motors out of Lansing, Michigan. Once that cabin chassis is built, it is shipped to Snyder, Nebraska, where they do the outfitting for the fire pump, basically the fire body which typically sets on the rear of the fire truck. It's all from one source, Smeal owns Spartan or Spartan owns Smeal. It's all one company but built in two different facilities.

Tom Stolz: Since it takes a year of build time, do we monitor stages of this construction?

Brian Richey: Typically in the past, we do one, two or three site visits during that construction period. Once the chassis is built and delivered to the Nebraska facility, we usually have a trip there to make sure that component meets specifications that we designed. When the truck is completed, we do a final inspection to make sure that the entire truck meets our specifications.

Toms Stolz: At that facility before they deliver them?

Brian Richey: Yes, before they deliver.

Tom Stolz: In this contract there are two compulsory trips we have to make; on delivery to Nebraska and final product? Is that correct?

Brian Richey: Yes.

Tom Stolz: Who goes to that? Brian, do you do that?

Brian Richey: Typically Chief Leake and I take one or two other department people that have been involved with the specification and the whole process so we don't have to reeducate everybody on what our specification is saying. In the past it has been me and one of our Battalion chiefs that is involved in the process.

Tom Stolz: Are those costs embedded in the price? Do we have to pay for that separately?

Brian Richey: Those costs are on us on this one because we did not include those inspection trips. We used to have them as part of our specification, at the request of the previous purchasing they recommended to absorb the cost after the fact due to location of various vendors. They all had different costs associated. Some plants are in Florida, Wisconsin, and Nebraska. Luckily, on this one it is close enough we can drive, so the cost will be minimal.

Tom Stolz: That's different from the EMS contract. I like that logic much better, to where you can go when you need to.

Linda Kizzire: This is going to be housed in Viola once you get it?

Brian Richey: No. The new one will go into one of our fire stations and move the current one to reserve and send the one in reserve to Viola.