

**BoCC APPROVAL APRIL 18, 2018**

**BOARD OF BIDS AND CONTRACTS APRIL 12, 2018**

**7. 2018 FORD POLICE INTERCEPTOR UTILITY MARKED VEHICLES -- FLEET MANAGEMENT FUNDING -- UTILITY POLICE INTERCEPTOR SUV**

(Sent to 38 Vendors)

RFB # 18-0026 S/C #8000125708

	Qty.	Nelson Auto Center, Inc.		Midway Motors Super Center	
		Unit Price	Ext Price	Unit Price	Ext Price
2018 Utility Police Interceptor SUV Marked Vehicles	3	\$33,799.00	\$101,397.00	\$33,941.00	\$101,823.00
Delivery Date		Approximately 90-120 days subject to manufacturer's schedule		90-120 days from award date	
Acknowledge Addendum		Y		Y	
	Qty.	Rusty Eck Ford, Inc.		Sam Pack Five Star Ford	
		Unit Price	Ext Price	Unit Price	Ext Price
2018 Utility Police Interceptor SUV Marked Vehicles	3	\$33,183.00	\$99,549.00	\$34,816.08	\$104,448.24
Delivery Date		12-14 weeks		120 days ARO	
Acknowledge Addendum		Y		N	

On the recommendation of Britt Rosencutter, on behalf of Fleet Management,, Linda Kizzire moved to **accept the low bid from Rusty Eck Ford, Inc. in the amount of \$99,549.00.** Ellen House seconded the motion. The motion passed 4 to 1 with Richard Powell recusing himself from the vote as his office will utilize the contract.

These are replacement vehicles for the Sheriff's Office. Surplus vehicles will be sold on Purple Wave, Inc.

**Note:**

**Vehicles being replaced:**

3783 - 2010 Ford Crown Victoria	2FABP7BV7AX129853	Points – 19.1	Mileage - 147,968
3799 - 2011 Ford Crown Victoria	2FABP7BV7BX149215	Points – 15.5	Mileage - 129,262
3828 - 2013 Ford Crown Victoria	1FAHP2MT1DG121525	Points – 18.1	Mileage - 131,118

**Questions and Answers**

Tom Stolz: So, they are replacing Crown Vics with the Interceptors?

Britt Rosencutter: Correct.

Talaya Schwartz: Do we have a set mileage rate before we get to before replacement is considered? I guess this is probably a question for Penny.

Penny Poland: Penny Poland with Fleet Management. The replacement mileage for Sheriff vehicles is 135,000.

Talaya Schwartz: So it is different based on the type of program that it's for, correct?

Penny Poland: They do have to meet the 15 points before they are up for placement. Which is a combination of mileage, age and maintenance.

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Tom Stolz: Just for more clarity there, it really isn't only about the mileage it's about a number of factors which we now have an algorithm for to compute to this, that's where we get this 15 point scale?

Penny Poland: That's correct.

Tom Stolz: You have a Fleet Board that meets and discusses these replacements utilization. Do they talk about these issues or do you just make the decision from your desk on these kinds of replacements?

Penny Poland: Utilization is something that the committee will need to review on a yearly basis. But the 135,000 miles was just an industry-standard that I called a couple of different entities and that's what they reason for pursuit vehicles.

Tom Stolz: But it's not like the group gets together and say yeah okay these three Sheriff's vehicles we're ok with them and we don't have to go through that?

Penny Poland: As in replacing these vehicles?

Tom Stolz: Yes.

Penny Poland: I do send out an email to the committee with the information that contains the points, the mileage, the vehicle information, and justification from the Department. The utilization committee can then review and vote on it.

Tom Stolz: Colonel, are you abstaining from this vote as well?

Richard Powell: Yes.

Tom Stolz: Can I ask a question? Why are you moving from the sedan Interceptor for these particular...

Richard Powell: We actually had a mixed fleet I would say, comprised of two primary vehicle lines. We have the four door sedans, which are the Dodge Chargers, police packages and then we have the SUV vehicles that we use, which are the Fords, the civilian model is called an Explorer, law enforcement calls it an Interceptor. Those two vehicles comprise our mixed fleet. You may see a few odd ones still in existence, matter of fact, the three Crown Vics that are mentioned here specifically, if I remember right, are the last three Crown Vics we have. After 20-plus years of having Crown Vics available to us they went away and these are the last of the three and I think we have maybe two other odd sedans that we bought as part of the test about 4 years ago and we have a few Tahoes that are left. The choice was based on an extensive evaluation process that we had, and of course also looking at availability, service related issues, and of course pricing. And for all of those things considered they more than meet the necessary specifications for our needs and at the same time meet the needs from a budgetary standpoint.

Tom Stolz: The unit price difference between Interceptors and the Chargers, can you give us a rough estimate of what that is?

Penny Poland: I would say \$6,000.00.

Tom Stolz: Colonel, in your extensive study, the Interceptors give you better response in snowy conditions, rainy wet conditions, dirt road, types of road that these deputies have to drive down?

Richard Powell: Right, I think we all know not all the roads in Sedgwick County are paved, or we have a lot of roads that are gravel or compacted dirt or sand. Primarily the vast majority of marked Dodge Chargers we're buying are all-wheel drive, and they provide adequate means of getting around in the light to moderate snow without too much difficulty and also adverse road conditions. The SUVs themselves they are also all-wheel-drive, they afford us a higher amount of ground clearance, and more capacity as far as storage of equipment and auxilliary. Things that deputies offer that operate in a specialized situation: canine deputies, transport deputies, supervisors that carry additional equipment supplies for the patrol deputies. We have several deputies that are specialized in accident

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follow-up on serious and fatality accidents. Then we also have a couple deputies that specialize in the commercial vehicle inspection and enforcement where they have the portable scales, jacks, and tools.

Tom Stolz: So these Interceptors that you are purchasing, replacing these Crown Vics, will go to those types of functions?

Richard Powell: Yes.



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