

BOCC APPROVAL APRIL 3, 2019
BOARD OF BIDS AND CONTRACTS MARCH 28, 2019

2. 3 EA. TANDEM AXLE DUMP TRUCKS EQUIPPED WITH SALT/SAND SPREADER AND LIQUID ANTI-ICING & DE-ICING SYSTEM -- FLEET MANAGEMENT / PUBLIC WORKS
FUNDING -- FREIGHTLINER DUMP TRUCK

(Request sent to 77 vendors)

RFP #19-0003 SC #8000144585

Description		Qty.	Truck Center Companies - Freightliner & Fleet Pride		
			Unit Price		Extended Price
1. Tandem Axle Dump Trucks Equipped with Salt/Sand Spreader and Liquid Anti-icing & De-icing System		3	\$187,275.00		\$561,825.00
Make & Model		2020 Freightliner 108SD w/Equipment from Fleet Pride			
Operator Manuals		3			Included
Parts Manuals		3			Included
Repair Manuals		3			Included
		Grand Total		\$561,825.00	
Order Cut Off Date:		3/29/2019			
Delivery Date:		December 2019			
Acknowledge Addenda		Y			
Option #1					
Diagnostic Software		Included			
Technician Training on Engine Components		Included			
Non-Warranty Contract Pricing					
		Cost Year 1		Cost Year 2	Cost Year 3
Hourly Labor Rate		\$120.00		\$120.00	\$125.00
Parts/Cost + Markup		28%		28%	28%
Freight charge, pick-up and delivery (1 way)		\$0.00		\$0.00	\$0.00
Description		Qty.	Roberts Truck Center of Kansas, LLC		
			Unit Price		Extended Price
1. Tandem Axle Dump Trucks Equipped with Salt/Sand Spreader and Liquid Anti-icing & De-icing System		3	\$188,923.20		\$566,769.60
Make & Model		2020 International HV607 SBA			
Operator Manuals		3			\$0.00
Parts Manuals		3			\$350.00
Repair Manuals		3			\$350.00
		Grand Total		\$567,469.60	
Order Cut Off Date:		April 15, 2019			
Delivery Date:		On or before December 31, 2019			
Acknowledge Addenda		Y			
Option #1					
Diagnostic Software		\$900.00			
Technician Training on Engine Components		Included			
Non-Warranty Contract Pricing					
		Cost Year 1		Cost Year 2	Cost Year 3
Hourly Labor Rate		\$135.00		\$135.00	\$135.00
Parts/Cost + Markup		26%		26%	26%
Freight charge, pick-up and delivery (1 way)		\$0.00		\$0.00	\$0.00

Description	Qty.	Truck Center Companies - Western Star & Midwest Truck Equipment		
		Unit Price	Extended Price	
1. Tandem Axle Dump Trucks Equipped with Salt/Sand Spreader and Liquid Anti-icing & De-icing System	3	\$206,083.00	\$618,250.00	
Make & Model		2020 Western Star 4700 w/Equipment from Midwest Truck Equipment		
Operator Manuals	3		Included	
Parts Manuals	3		Included	
Repair Manuals	3		Included	
		Grand Total	\$618,250.00	
Order Cut Off Date:		3/30/2019		
Delivery Date:		December 2019		
Acknowledge Addenda		Y		
Option #1				
Diagnostic Software		Included		
Technician Training on Engine Components		Included		
Non-Warranty Contract Pricing				
		Cost Year 1	Cost Year 2	Cost Year 3
Hourly Labor Rate		\$120.00	\$120.00	\$125.00
Parts/Cost + Markup		28%	28%	28%
Freight charge, pick-up and delivery (1 way)		\$0.00	\$0.00	\$0.00
Description	Qty.	Truck Center Companies - Freightliner & Midwest Truck Equipment		
		Unit Price	Extended Price	
1. Tandem Axle Dump Trucks Equipped with Salt/Sand Spreader and Liquid Anti-icing & De-icing System	3	\$197,884.00	\$593,652.00	
Make & Model		2020 Freightliner 108SD w/Equipment from Midwest Truck Equipment		
Operator Manuals	3		Included	
Parts Manuals	3		Included	
Repair Manuals	3		Included	
		Grand Total	\$593,652.00	
Order Cut Off Date:		3/29/2019		
Delivery Date:		December 2019		
Acknowledge Addenda		Y		
Option #1				
Diagnostic Software		Included		
Technician Training on Engine Components		Included		
Non-Warranty Contract Pricing				
Description		Cost Year 1	Cost Year 2	Cost Year 3
Hourly Labor Rate		\$120.00	\$120.00	\$120.00
Parts/Cost + Markup		28%	28%	28%
Freight charge, pick-up and delivery (1 way)		\$0.00	\$0.00	\$0.00

Description	Qty.	Truck Center Companies - Western Star & Fleet Pride	
		Unit Price	Extended Price
1. Tandem Axle Dump Trucks Equipped with Salt/Sand Spreader and Liquid Anti-icing & De-icing System	3	\$199,678.00	\$599,035.00
Make & Model	2020 Western Star 4700 w/Equipment from Fleet Pride		
Operator Manuals	3		Included
Parts Manuals	3		Included
Repair Manuals	3		Included
Grand Total			\$599,035.00
Order Cut Off Date:	3/29/2019		
Delivery Date:	December 2019		
Acknowledge Addenda	Y		
Option #1			
Diagnostic Software	Included		
Technician Training on Engine Components	Included		
Non-Warranty Contract Pricing			
Description	Cost Year 1	Cost Year 2	Cost Year 3
Hourly Labor Rate	\$120.00	\$120.00	\$125.00
Parts/Cost + Markup	28%	28%	28%
Freight charge, pick-up and delivery (1 way)	\$0.00	\$0.00	\$0.00

On recommendation of Britt Rosencutter, on behalf of Fleet Management and Public Works, Richiard Powell moved to **accept the proposal from Truck Center Companies - Freightliner & Fleet Pride in the amount of \$561,825.00 and establish contract pricing for Non-Warranty items for 3 years at the rates listed above.** Linda Kizzire seconded the motion. This motion passed unanimously.

An evaluation committee comprised of Penny Poland and Robert Austin - Fleet Management, Jon Medlam - Public Works, Brian Richey - Fire, and Britt Rosencutter - Purchasing, evaluated the proposals based on the criteria set forth in the RFP. The committee unanimously agreed to accept the proposal from Truck Center Companies - Freightliner & Fleet Pride.

These trucks are used to haul a variety of items and are used daily. They haul materials to job sites on the roadways, bridge projects, and stream maintenance. Materials like sand, asphalt, dirt, rock for rock shouldering projects, rip-rap around bridges and streams, chip rock for roadway scrub seal and other items that need to be hauled to project sites. They also haul trees and debris from streams and bridges. They are also utilized in the event of a natural disaster. The trucks will also have spreaders and plows put on them to be used during snow and ice operations, and spray tanks to anti-ice before a snow event.

Note:

Vehicles being replaced:

0036 2010 Kenworth T470 3BKBL50X8AF268703 Points – 15.7 151,923 miles 6,280 engine hours equates to 207,240 miles driven
0037 2010 Kenworth T470 3BKBL50X1AF268705 Points – 17.4 153,993 miles 6,305 engine hours equates to 208,065 miles driven
0173 2010 Kenworth T470 3BKBL50X3AF268706 Points - 15.7 124,533 miles 5,776 engine hours equates to 190,509 miles driven

These are replacement vehicles for Public Works. Surplus vehicles will be sold on Purple Wave, Inc.

Tim Kaufman: Are there any questions?

Richard Powell: In the description it mentions sand, salt spreader, and liquid anti-icing and deicing system, but then on the summarization overview it also mentions snow plows will be on the front. Are the plows already in place now? Are they going to be replaced later?

Penny Poland: At this point we will take the plows off existing vehicles and put them on the new trucks.

Richard Powell: Thank you.

Tim Kaufman: Could you give me a frame of reference, what percentage of the overall dump truck fleet is this?

Penny Poland: There are 22 in Public Works that are dispersed through their yards.

Tim Kaufman: Okay, is this pretty typical. Are you replacing 3 every couple of years?

Penny Poland: Possibly more next year. With the new point system, it's hard to determine that.

Tim Kaufman: Okay. Any other questions?