



**SEDGWICK COUNTY, KANSAS  
DIVISION OF FINANCE DEPARTMENT  
*Purchasing Department***

100 N. Broadway, Suite 610 ~ Wichita, KS 67202

Phone: 316 660-7255 Fax: 316 660-1839

[https://www.sedgwickcounty.org/finance/purchasing/  
requests-for-bid-and-proposal/](https://www.sedgwickcounty.org/finance/purchasing/requests-for-bid-and-proposal/)

**REQUEST FOR PROPOSAL  
RFP #24-0030**

**HARM REDUCTION NAVIGATORS FOR NALOXONE DISTRIBUTION AND EDUCATION ABOUT HARM  
REDUCTION AND OVERDOSE PREVENTION AS PART OF THE OD2A: LOCAL GRANT**

**April 30, 2024**

Sedgwick County, Kansas (hereinafter referred to as “county”) is seeking a firm or firms to fund navigators that will distribute naloxone and provide education on harm reduction and overdose prevention. A navigator can include peer navigators, certified peer recovery specialists, peer support specialists, case managers, patient navigators, community health workers, persons with lived experience, and other individuals who link persons who use drugs (PWUD) to care and harm reduction resources. If your firm is interested in submitting a response, please do so in accordance with the instructions contained within the attached Request for Proposal. Responses are due no later than **1:45 pm CST, Tuesday, May 21, 2024.**

**All contact concerning this solicitation shall be made through the Purchasing Department.** Proposers shall not contact county employees, department heads, using agencies, evaluation committee members or elected officials with questions or any other concerns about the solicitation. Questions, clarifications and concerns shall be submitted to the Purchasing Department in writing. Failure to comply with these guidelines may disqualify the Proposer’s response.

Sincerely,

*Joseph Thomas*

Joseph Thomas  
Purchasing Director

JT/ks

## Table of Contents

- I. [About this Document](#)
- II. [Background](#)
- III. [Project Objectives](#)
- IV. [Submittals](#)
- V. [Scope of Work](#)
- VI. [Outcomes](#)
- VII. [Project Deliverables as per Scope of Work](#)
- VIII. [Sedgwick County's Responsibilities](#)
- IX. [Proposal Terms](#)
  - A. [Questions and Contact Information](#)
  - B. [Minimum Firm Qualifications](#)
  - C. [Evaluation Criteria](#)
  - D. [Request for Proposal Timeline](#)
  - E. [Contract Period and Payment Terms](#)
  - F. [Insurance Requirements](#)
  - G. [Indemnification](#)
  - H. [Confidential Matters and Data Ownership](#)
  - I. [Proposal Conditions](#)
- X. [Required Response Content](#)
- XI. [Response Form](#)
- XII. [Scope of Work Checklist](#)
- XIII. [Operational Form](#)
- XIV. [Qualifications and Expertise Form](#)
- XV. [Budget Narrative](#)

[Reference 1. OD2A Harm Reduction Navigator Quarterly Report](#)

## **I. About this Document**

This document is a Request for Proposal. It differs from a Request for Bid or Quotation in that the county is seeking a solution, as described on the cover page and in the following Background Information section, not a bid or quotation meeting firm specifications for the lowest price. As such, the lowest price proposed will not guarantee an award recommendation. As defined in Charter Resolution No. 68, Competitive Sealed Proposals will be evaluated based upon criteria formulated around the most important features of the product(s) and/or service(s), of which quality, testing, references, service, availability or capability, may be overriding factors, and price may not be determinative in the issuance of a contract or award. The proposal evaluation criteria should be viewed as standards that measure how well a vendor's approach meets the desired requirements and needs of the county. Criteria that will be used and considered in evaluation for award are set forth in this document. The county will thoroughly review all proposals received. The county will also utilize its best judgment when determining whether to schedule a pre-proposal conference, before proposals are accepted, or meetings with vendors, after receipt of all proposals. A Purchase Order/Contract will be awarded to a qualified vendor submitting the best proposal. **Sedgwick County reserves the right to select, and subsequently recommend for award, the proposed service(s) and/or product(s) which best meets its required needs, quality levels and budget constraints.**

The nature of this work is for a public entity and will require the expenditure of public funds and/or use of public facilities, therefore the successful proposer will understand that portions (potentially all) of their proposal may become public record at any time after receipt of proposals. Proposal responses, purchase orders and final contracts are subject to public disclosure after award. All confidential or proprietary information should be clearly denoted in proposal responses and responders should understand this information will be considered prior to release, however no guarantee is made that information will be withheld from public view.

## **II. Background**

Sedgwick County, located in south-central Kansas, is the second most populous of Kansas' 105 counties. It is the sixteenth largest in area, with 1,008 square miles. Organizationally, the county is a Commission/Manager entity, employs about 2,500 persons, and hosts or provides a full range of municipal services, e.g., public safety, public works, criminal justice, recreation, entertainment, cultural, human/social, and education.

Sedgwick County has a total population 525,525, according to 2022 U.S. Census estimates. A majority of this population (396,192) live in Wichita, the largest city in Kansas. The Sedgwick County Health Department (SCHD) serves all within the county, providing services, including immunizations, family planning, and supporting pregnant people and people with young children. Many SCHD services fill gaps for low-income and/or uninsured or underinsured people who face barriers to accessing health services. SCHD performs disease investigation, provides health education and ensures public health emergency preparedness. SCHD collaborates with more than 100 agencies, organizations and businesses to connect people to services and work together on policies and projects to improve community health.

The mission of SCHD is to improve the health of Sedgwick County residents by preventing disease, promoting wellness, and protecting the public from health threats. SCHD received accreditation in 2014 from the Public Health Accreditation Board (PHAB) and was re-accredited in 2022. Following PHAB 2022 Standards and Measures and the 10 Essential Public Health Services, SCHD seeks to protect and promote the health of all people in all communities within the county.

Sedgwick County opioid deaths have increased over time. Local data shows an increase in opioid-associated deaths from 28 in 2018 to 90 in 2020. Drug-associated deaths have increased from 28 deaths in 2000 to 153 deaths in 2020. County resident-associated deaths are most closely tied to opioids. Opioid-related emergency room visits in Sedgwick County amounted to almost twice as much as the state of Kansas as a whole in 2021.

Overdose affects individuals, families, and communities, and there is an urgent need to support overdose prevention at the local level. SCHD has been awarded [the Overdose Data to Action: Limiting Overdose through Collaborative Actions in Localities](#) (OD2A: LOCAL) (OD2A) federal cooperative agreement.

This funding supports jurisdictions in collecting high quality, comprehensive, and timely data on nonfatal and fatal overdoses and in using those data to inform prevention and response efforts. OD2A focuses on understanding and tracking the complex and changing nature of the drug overdose epidemic and highlights the need for seamless integration of data into prevention strategies. OD2A funding focuses on opioids, stimulants, and polysubstance use involving opioids and/or stimulants. OD2A funds collaborative efforts on linkage to care, training of medical providers and the community, harm reduction, and increased data monitoring.

Some OD2A activities require the SCHD to contract with other organizations for the duration of the grant period which begins September 1, 2023 and ends August 31, 2028. Funding is provided by the Centers for Disease Control and Prevention (CDC) yearly as grant deliverables are met and funding is available.

### III. Project Objectives

Sedgwick County, Kansas (hereinafter referred to as “county”) is seeking a firm or firms to fund navigators that will distribute naloxone and provide education on harm reduction and overdose prevention. A navigator can include peer navigators, certified peer recovery specialists, peer support specialists, case managers, patient navigators, community health workers, persons with lived experience, and other individuals who link persons who use drugs (PWUD) to care and harm reduction resources. These are individuals familiar with the local public health landscape and who work directly with individuals with opioid use disorder (OUD) and/or stimulant use disorder (StUD) to ensure they have the tools to address barriers to seeking care and who support people accessing treatment and supporting their retention (and reengagement if necessary) in SUD treatment and care, and support accessing other services, such as harm reduction and social supports. The following objectives have been identified for this contract:

1. Acquire naloxone distribution services meeting the parameters, conditions and mandatory requirements presented in the document.
2. Acquire individual and group harm reduction and overdose prevention education services meeting the parameters, conditions and mandatory requirements presented in the document.
3. Establish contract pricing with the vendor that has the best proven performance, service and customer satisfaction.
4. Acquire services with the most advantageous overall cost to the county.

### IV. Submittals

Carefully review this Request for Proposal. It provides specific technical information necessary to aid participating firms in formulating a thorough response. Should you elect to participate with an electronic response, the RFP number must be entered in the subject line and email the entire document with supplementary materials to:

[Purchasing@sedgwick.gov](mailto:Purchasing@sedgwick.gov)

Should you elect to participate with a physical response, the response must be sealed and marked on the lower left-hand corner with the firm name and address, bid number, and bid due date. Submit one (1) original **AND** one (1) electronic copy (.PDF/Word supplied on a flash drive) of the entire document with any supplementary materials to:

Joseph Thomas  
Sedgwick County Purchasing Department  
100 N. Broadway, Suite 610  
Wichita, KS 67202

SUBMITTALS are due **NO LATER THAN 1:45 pm CST, TUESDAY, MAY 21, 2024**. If there is any difficulty submitting a response electronically, please contact the Purchasing Technicians at [purchasing@sedgwick.gov](mailto:purchasing@sedgwick.gov) for assistance. Late or incomplete responses will not be accepted and will not receive consideration for final award. If you choose to send a hard copy of your proposal, Sedgwick County will not accept submissions that arrive late due to the fault of the U.S. Postal Service, United Parcel Service, DHL, FedEx, or any other delivery/courier service.

Proposal responses will be acknowledged and read into record at Bid Opening, **which will occur at 2:15 pm CST on the due date**. No information other than the respondent’s name will be disclosed at Bid Opening. We will continue to have Bid Openings for the items listed currently. If you would like to listen in as these proposals are read into the record, **please dial our Meet Me line @ (316) 660-7271 at 2:15 pm**.

**V. Scope of Work**

The OD2A: LOCAL grant and overdose prevention requires a multifactor, community-wide, data-driven approach. The funding helps build a community infrastructure of overdose surveillance, harm reduction, recovery, and care in Sedgwick County. Addressing disparities is an overarching goal. Activities must be culturally-relevant to those disproportionately affected by overdose and historically underserved. For the OD2A: LOCAL funding, Sedgwick County Health Department (SCHD) focuses on the following people: Black African Americans, people ages 15-25, people who are unhoused and veterans. Part of the grant requires integrating harm reduction strategies and principles and reducing health inequities related to overdose by closing gaps in access to care and services, including harm reduction education and naloxone distribution. Overarching OD2A education outcomes are to increase treatment entry, reduce drug use frequency and high-risk drug use practices, and improve the overall health of people who use drugs (PWUD), with a focus on reducing overdose.

This Request for Proposal (RFP) outlines one of the SCHD activities within OD2A: LOCAL grant. The RFP will identify one firm or firms that can hire, train and provide stipends for navigators who distribute naloxone and train community residents and other organizations about harm reduction and overdose prevention. Navigators will be primarily within the priority populations (e.g., Black or African Americans, people ages 15-25, people who are unhoused, veterans and/or those with substance use lived experience). Lived experience is individuals who self-identify as having experienced substance use conditions and their family members. Harm reduction and overdose prevention education by navigators will be informal one-on-one with clients (individual) and also pre-planned group sessions. This funding will enhance the capacity for organizations who are currently doing this work in areas of Wichita with high risk for overdose and populations who are unhoused. Vendors will provide data to SCHD for analysis.

**OD2A:LOCAL funds cannot be used to purchase naloxone. Proposers must have an existing supply of naloxone to apply to this Request for Proposal. Funding can be used for the purchase of fentanyl test strips as long as the fentanyl test strips are not being utilized for clinical decision-making purposes.**

**Table A. Harm Reduction Navigator Funding per Grant Year  
(Subject to change based on budget variations year to year.)**

	<b>Year 1 (9/01/2023 – 08/31/2024)</b>	<b>Year 2 (9/01/2024 – 08/31/2025)</b>	<b>Year 3 (9/01/2025 – 08/31/2026)</b>	<b>Year 4 (9/01/2026 – 08/31/2027)</b>	<b>Year 5 (9/01/2027 – 08/31/2028)</b>
Harm Reduction Navigator	\$14,110.00	\$7,200.00	\$4,800.00	\$2,400.00	\$2,400.00

**Specific Activities**

Funding for each year may vary, will be monitored by SCHD, and will have a do not exceed annual amount. SCHD will perform quarterly site visits to ensure deliverables are accomplished. The site visit report is found in Reference 1 OD2A Harm Reduction Navigator Quarterly Report. Payment for services can be invoiced monthly. Properly submitted invoices and/or billing statements will be paid within thirty (30) calendar days of receipt by County. Funding can be withheld if deliverables are not met.

Proposer must meet the parameters, conditions and mandatory requirements for naloxone distribution and harm reduction education as outlined below and in Reference 1.

1. Vendor must:

- a. Communicate with SCHD at least monthly on all activities under this contract.
- b. Hire navigators to distribute naloxone and provide harm reduction and overdose prevention education to the following populations: Black African Americans, people ages 15-25, people who are unhoused and veterans. A navigator can include peer navigators, certified peer recovery specialists, peer support specialists, case managers, patient navigators, community health workers, persons with lived experience, and other individuals who link persons who use drugs (PWUD) to care and harm reduction resources.
  - i. At least 50% of navigators hired by vendor must be members of the priority populations outlined above and/or those with substance use lived experience. In Year 5, one navigator must meet these criteria.
  - ii. The suggested number of navigators funded by this grant is as follows: Year 1 = 3; Year 2 = 3; Year 3 = 2; and Years 4 and 5 = 1.
  - iii. The suggested estimate of funds per month per navigator is \$200 per month. This is 10 hours per month for \$20 per hour.
  - iv. The minimum amount of funds necessary should be used for program implementation and sustainability.
- c. Train navigators within one week of hire or before first distribution or education event after hire. Train them to distribute naloxone; provide individual and group education on harm reduction, naloxone use and overdose prevention; and perform outreach to people in need of care and services for substance use disorder (SUD).
- d. For group trainings by navigators:
  - v. Provide harm reduction and overdose prevention education to groups that are predominately Black African American, people ages 15-25, people who are unhoused and/or veterans.
  - vi. At the trainings, provide materials related to the trainings such as handouts and administer post presentation surveys to assess training effectiveness.
  - vii. Provide certificate of attendance to attendees.
  - viii. Track number of trainings and attendee information and report to SCHD within 5 business days after training.
  - ix. At least monthly, provide data to SCHD on number of trainings and effectiveness of harm reduction and naloxone use group education.
- e. For naloxone distribution, informal individual education, and outreach to people in need of care and services for SUD by navigators:
  - x. Distribute naloxone in locations that serve people who identify as Black or African American, people ages 15-25, people who are unhoused, and veterans
  - xi. Provide harm reduction and overdose education and outreach to individuals at all naloxone distribution events
  - xii. At least monthly, provide data to SCHD on naloxone distribution location, number of workers, amount of naloxone distributed, number of people spoken to, number of follow up naloxone uses, and other data as jointly decided by vendor and SCHD.
- f. If fentanyl test strips are distributed by navigators, at least monthly, provide data to SCHD including distribution location, number of workers, amount of test strips distributed, number of people spoken to, and other data as jointly decided by vendor and SCHD.

2. In conjunction with SCHD, vendor must:

- a. Meet with SCHD quarterly or in response to overdose spikes to:
  - i. Identify locations to distribute naloxone and provide harm reduction education. Locations must serve historically underserved populations, including people who identify as Black or African American, people ages 15-25, people who are unhoused, and veterans
  - ii. Plan activities and marketing for next quarter
- b. For group trainings:
  - i. Develop and coordinate group trainings that adhere to best practices.
    - Year 1: Provide at least two in-person trainings
    - Years 2 and 3: Provide at least three in-person trainings
    - Years 4 and 5: Provide at least two in-person trainings
  - ii. Schedule group trainings and identify training locations.
  - iii. Develop marketing materials and promote group trainings at least one month before the training.

- iv. Provide post-education evaluation and 30-day follow up surveys to attendees in group trainings as follows.
  - In post-education evaluation, include at least two knowledge-based questions and at least two presenter-based questions.
  - In 30-day follow up survey, include at least one question about how the training or the materials given at the training have been used in the past 30 days.
- c. For naloxone distribution:
  - i. If hosting or implementing event, market and promote naloxone distribution events at least two weeks prior to the event.
  - ii. Determine information to be collected at distribution events
  - iii. Implement naloxone distribution events:
    - Year 1: Distribute naloxone at a minimum of 3 events
    - Years 2 and 3: Distribute naloxone at a minimum of 8 events
    - Years 4 and 5: Distribute naloxone at a minimum of 6 events
- d. Prior to contract award, proposer and SCHD will discuss and determine ownership of intellectual property created during the contract (Refer to Section IX. Proposal Terms – H. Confidential Matters and Data Ownership.)
- e. Complete and submit monthly timesheets and expenditure reports.
  - a. Only hours worked will be paid out. Example: In Year 1, the navigator is estimated to work 10 hours in June. The navigator’s timesheet shows they actually worked 6 hours. The vendor will be paid for the navigator’s 6 hours of work.
  - b. One navigator can work no more than 960 hours per year.
  - c. Working hours will be monitored and reported back quarterly by SCHD to the vendor.
  - d. Expenditure reports will show line item expenses related to the OD2A: LOCAL grant for reimbursement documentation.

**VI. Outcomes**

- a. Meet V. Scope of Work and Reference 1. Quarterly Report
- b. Community increase harm reduction and overdose prevention knowledge
- c. Increased delivery of naloxone and harm reduction education to underserved populations
- d. Increased entry to care/services among people with SUD
- e. Decreased illicit opioid use, including co-use with other substances
- f. Overarching OD2A education outcomes are to increase treatment entry, reduce drug use frequency and high-risk drug use practices, and improve the overall health of people who use drugs (PWUD), with a focus on reducing overdose.

**VII. Project Deliverables**

- a. Monthly - Vendor must communicate with SCHD at least monthly on all activities under this contract.
- b. Monthly - Provide data to SCHD as per Scope of Work, including post presentation survey data.
- c. Quarterly or in response to overdose spikes – Meet with SCHD to identify locations, plan activities and marketing for naloxone distribution and education activities
- d. Within one week of hire or at first distribution or education event after hire – train navigators
- e. Prior to group trainings – Develop, schedule, and promote trainings.
- f. During the group trainings – Education evaluation, provide class materials.
- g. After the trainings – 30-day survey, report trainings and attendee information to SCHD, provide certificate of attendance to attendees.



**VIII. Sedgwick County’s Responsibilities**

- Provide information, as legally allowed, in possession of the county, which relates to the county’s requirements or which is relevant to this project.
- Designate a person to act as the County Contract Manager with respect to the work to be performed under this contract.
- County reserves the right to make inspections at various points of the project. Contractor agrees to openly participate in said inspections and provide information to the county on the progress, expected completion date and any unforeseen or unexpected complications in the project.

**IX. Proposal Terms**

**A. Questions and Contact Information**

Any questions regarding this document must be submitted via email to Joseph Thomas at [Joseph.Thomas@sedgwick.gov](mailto:Joseph.Thomas@sedgwick.gov) by 5:00 pm CST, Wednesday, May 8, 2024. Any questions of a substantive nature will be answered in written form as an addendum and posted on the purchasing website at <https://www.sedgwickcounty.org/finance/purchasing/requests-for-bid-and-proposal/> under the Documents column associated with this RFP number by 5:00 pm CST, May 10, 2024. Firms are responsible for checking the website and acknowledging any addenda on their proposal response form.

**B. Minimum Firm Qualifications**

This section lists the criteria to be considered in evaluating the ability of firms interested in providing the service(s) and/or product(s) specified in this Request for Proposal. Firms must meet or exceed these qualifications to be considered for award. Any exceptions to the requirements listed should be clearly detailed in proposer’s response. Proposers shall:

1. Have developed and implemented naloxone distribution events and harm reduction education similar to the parameters, conditions and mandatory requirements specified in this RFP.
2. Have an understanding of harm reduction standards and best practices.
3. Have experience in harm reduction education and naloxone distribution of comparable size and complexity to that being proposed.
4. Have knowledge of and comply with all currently applicable, and as they become enacted during the contract term, federal, state and local laws, statutes, ordinances, rules and regulations.
5. All laws of the State of Kansas, whether substantive or procedural, shall apply to the contract, and all statutory, charter, and ordinance provisions that are applicable to public contracts in the county shall be followed with respect to the contract.
6. Municipal and county government experience is desired, however, the county will make the final determination based on responses received and the evaluation process.
7. Have the capacity to acquire all bonds, escrows or insurances as outlined in the terms of this RFP.
8. Provide project supervision (as required)
9. Have quality assurance procedures to ensure timely, accurate, and efficient data collection regarding naloxone distribution and harm reduction education.
10. Have appropriate material, equipment and labor to perform specified services.
11. Have capacity and equipment (e.g., computers, phones, and servers) to transmit data to SCHD.

**C. Evaluation Criteria**

The selection process will be based on the responses to this RFP. County staff will judge each response as determined by the scoring criteria below. Purchasing staff are not a part of the evaluation committee.

Component	Points
a. Responses to XIII. Operational Form	30
b. Ability to meet or exceed Scope of Work (XII. Scope of Work Check List)	20
c. Qualifications and Expertise (XIV. Qualifications and Expertise Form)	25
d. References	10
e. Pricing* and XV. Budget Narrative	10
f. Completed proposal (all documents required were received by date RFP application due)	5
Total Points	100



**\*Pricing examples**

Assume the following cost proposals (**examples only**)

- A. \$50,000.00
- B. \$38,000.00
- C. \$49,000.00

Company B with a total price of \$38,000.00 is the low offer. Take the low offer and divide each of the other offers into the low offer to calculate a percentage. This percentage is then multiplied by the number of points available for the cost. In this case, 10 points are allocated to cost.

- A.  $\$38,000.00 \text{ divided by } \$50,000.00 = .76$        $.76 * 10$       7.6 points
- B.  $\$38,000.00 \text{ divided by } \$38,000.00 = 1.00$        $1.00 * 10$       10 points
- C.  $\$38,000.00 \text{ divided by } \$49,000.00 = .77$        $.77 * 10$       7.7 points

Any final negotiations for services, terms and conditions will be based, in part, on the firm’s method of providing the service and the fee schedule achieved through discussions and agreement with the county’s review committee. The county is under no obligation to accept the lowest priced proposal and reserves the right to further negotiate services and costs that are proposed. The county also reserves the sole right to recommend for award the proposal and plan that it deems to be in its best interest.

The county reserves the right to reject all proposals. All proposals, including supporting documentation shall become the property of Sedgwick County. All costs incurred in the preparation of this proposal shall be the responsibility of the firm making the proposals. Sedgwick County reserves the right to select, and subsequently recommend for award, the proposed service which best meets its required needs, quality levels and budget constraints.

D. [Request for Proposal Timeline](#)

The following dates are provided for information purposes and are subject to change without notice. Contact the Purchasing Department at (316) 660-7255 to confirm any and all dates.

Distribution of Request for Proposal to interested parties	<b>April 30, 2024</b>
Questions and clarifications submitted via email by 5:00 pm CST	<b>May 8, 2024</b>
Addendum Issued by 5:00 pm CST	<b>May 10, 2024</b>
Proposal due before 1:45 pm CST	<b>May 21, 2024</b>
Evaluation Period	<b>May 22-28, 2024</b>
Board of Bids and Contracts Recommendation	<b>May 30, 2024</b>
Board of County Commission Award	<b>June 5, 2024</b>

E. [Contract Period and Payment Terms](#)

A contractual period will begin following Board of County Commissioners (BoCC) approval of the successful firm(s) and continue for a period of August 31, 2028.

County may cancel its obligations herein upon thirty-day (30) prior written notice to the other party. It is understood that funding may cease or be reduced at any time, and in the event that adequate funds are not available to meet the obligations hereunder, either party reserves the right to terminate this agreement upon thirty (30) days prior written notice to the other. Payment will be remitted following receipt of monthly detailed invoice.

Payment and Invoice Provisions

<https://www.sedgwickcounty.org/media/55477/payment-and-invoice-provisions.pdf>

**F. Insurance Requirements**

Liability insurance coverage indicated below must be considered as primary and not as excess insurance. If required, contractor’s professional liability/errors and omissions insurance shall (i) have a policy retroactive date prior to the date any professional services are provided for this project, and (ii) be maintained for a minimum of three (3) years past completion of the project. Contractor shall furnish a certificate evidencing such coverage, with county listed as an additional insured including both ongoing and completed operations, except for professional liability, workers’ compensation and employer’s liability. **Certificate shall be provided prior to award of contract.** Certificate shall remain in force during the duration of the project/services and will not be canceled, reduced, modified, limited, or restricted until thirty (30) days after county receives written notice of such change. All insurance must be with an insurance company with a minimum BEST rating of A-VIII and licensed to do business in the State of Kansas (**must be acknowledged on the bid/proposal response form**).

**NOTE:** If any insurance is subject to a deductible or self-insured retention, written disclosure must be included in your proposal response and also be noted on the certificate of insurance.

It is the responsibility of contractor to require that any and all approved subcontractors meet the minimum insurance requirements.

<b>Workers’ Compensation:</b>	
Applicable coverage per State Statutes	
<b>Employer’s Liability Insurance:</b>	\$500,000.00
<b>Commercial General Liability Insurance (on form CG 00 01 04 13 or its equivalent):</b>	
Each Occurrence	\$1,000,000.00
General Aggregate, per project	\$2,000,000.00
Personal Injury	\$1,000,000.00
Products and Completed Operations Aggregate	\$2,000,000.00
<b>Automobile Liability:</b>	
Combined single limit	\$500,000.00
<b>Umbrella Liability:</b>	
Following form for both the general liability and automobile	
<input type="checkbox"/> Required / <input checked="" type="checkbox"/> Not Required	
Each Claim	\$1,000,000.00
Aggregate	\$1,000,000.00
<b>Professional Liability/ Errors &amp; Omissions Insurance:</b>	
<input checked="" type="checkbox"/> Required / <input type="checkbox"/> Not Required	
Each Claim	\$1,000,000.00
Aggregate	\$1,000,000.00
<b>Pollution Liability Insurance:</b>	
<input type="checkbox"/> Required / <input checked="" type="checkbox"/> Not Required	
Each Claim	\$1,000,000.00
Aggregate	\$1,000,000.00

**Special Risks or Circumstances:**

*Entity reserves the right to modify, by written contract, these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances.*

**IF CONTRACTOR IS PROVIDING CONSTRUCTION SERVICES:**

*In addition to the above coverages, contractor shall also provide the following:*

<b>Builder’s Risk Insurance:</b>	In the amount of the initial Contract Sum, plus the value of subsequent modifications and cost of materials supplied and installed by others, comprising the total value for the entire Project on a replacement cost basis without optional deductibles. Entity, contractor, and all Subcontractors shall be included as named insured’s.
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G. Indemnification

To the fullest extent of the law, the provider, its subcontractor, agents, servants, officers or employees shall indemnify and hold harmless Sedgwick County, including, but not limited to, its elected and appointed officials, officers, employees and agents, from any and all claims brought by any person or entity whatsoever, arising from any act, error, or omission of the provider during the provider’s performance of the agreement or any other agreements of the provider entered into by reason thereof. The provider shall indemnify and defend Sedgwick County, including, but not limited to, its elected and appointed officials, officers, employees and agents, with respect to any claim arising, or alleged to have arisen from negligence, and/or willful, wanton or reckless acts or omissions of the provider, its subcontractor, agents, servants, officers, or employees and any and all losses or liabilities resulting from any such claims, including, but not limited to, damage awards, costs and reasonable attorney’s fees. This indemnification shall not be affected by any other portions of the agreement relating to insurance requirements. The provider agrees that it will procure and keep in force at all times at its own expense insurance in accordance with these specifications.

H. Confidential Matters and Data Ownership

The successful proposer agrees all data, records and information, which the proposer, its agents and employees, which is the subject of this proposal, obtain access, remains at all times exclusively the property of Sedgwick County. The successful proposer agrees all such data, records, plans and information constitutes at all times proprietary information of Sedgwick County. The successful proposer agrees that it will not disclose, provide, or make available any of such proprietary information in any form to any person or entity. In addition, the successful proposer agrees it will not use any names or addresses contained in such data, records, plans and information for the purpose of selling or offering for sale any property or service to any person or entity who resides at any address in such data. In addition, the successful proposer agrees it will not sell, give or otherwise make available to any person or entity any names or addresses contained in or derived from such data, records and information for the purpose of allowing such person to sell or offer for sale any property or service to any person or entity named in such data. Successful proposer agrees it will take all reasonable steps and the same protective precautions to protect Sedgwick County's proprietary information from disclosure to third parties as with successful proposer's own proprietary and confidential information. Proposer agrees that all data, regardless of form that is generated as a result of this Request for Proposal is the property of Sedgwick County.

I. Proposal Conditions

<https://www.sedgwickcounty.org/media/31338/proposal-terms-conditions.pdf>

General Contract Provisions

<https://www.sedgwickcounty.org/media/31337/general-contractual-provisions.pdf>

Mandatory Contract Provisions

<https://www.sedgwickcounty.org/media/31336/mandatory-contractual-provisions.pdf>

Independent Contractor

<https://www.sedgwickcounty.org/media/54780/independent-contractor-addendum.pdf>

Sample Contract

<https://www.sedgwickcounty.org/media/39236/sample-contract.pdf>

Federal Certifications Addendum Sedgwick County

<https://www.sedgwickcounty.org/media/59719/federal-certifications-addendum-updated-for-changes-to-ug-11-12-2020-no-signature-line.pdf>

Suspension and Debarment

<https://www.sedgwickcounty.org/finance/purchasing/suspension-and-debarment/>

X. Required Response Content

All proposal submissions shall include the following:

1. Firm profile: the name of the firm, address, telephone number(s), contact person, year the firm was established, and the names of the principals of the firm.
2. At minimum, three (3) professional references, besides Sedgwick County, with email addresses, telephone numbers, and contact persons where work has been completed within the last three (3) years.
3. Respond to XI (Response Form), XII (Scope of Work Check List), XIII (Operational Form), XIV (Qualifications and Expertise Form), and XV (Budget Narrative) in Proposal. Reference 1 is informational only.
4. A disclosure of any personal or financial interest in any properties in the project area, or any real or potential conflicts of interest with members of the Sedgwick County Board of County Commissioners or county staff.
5. A description of the type of assistance that will be sought from county staff, including assistance required from the county to lessen the costs of this project.
6. Proof of insurance meeting minimum insurance requirements as designated herein.
7. Those responses that do not include all required forms/items may be deemed non-responsive.

**XI. Response Form**

**REQUEST FOR PROPOSAL  
RFP #24-0030**

**HARM REDUCTION NAVIGATOR FOR NALOXONE DISTRIBUTION AND EDUCATION ABOUT HARM REDUCTION AND OVERDOSE PREVENTION AS PART OF THE OD2A: LOCAL GRANT**

The undersigned, on behalf of the proposer, certifies that: (1) this offer is made without previous understanding, agreement or connection with any person, firm, or corporation submitting a proposal on the same project; (2) is in all respects fair and without collusion or fraud; (3) the person whose signature appears below is legally empowered to bind the firm in whose name the proposer is entered; (4) they have read the complete Request for Proposal and understands all provisions; (5) if accepted by the county, this proposal is guaranteed as written and amended and will be implemented as stated; and (6) mistakes in writing of the submitted proposal will be their responsibility.

NAME \_\_\_\_\_

DBA/SAME \_\_\_\_\_

CONTACT \_\_\_\_\_

ADDRESS \_\_\_\_\_ CITY/STATE \_\_\_\_\_ ZIP \_\_\_\_\_

PHONE \_\_\_\_\_ FAX \_\_\_\_\_ HOURS \_\_\_\_\_

STATE OF INCORPORATION or ORGANIZATION \_\_\_\_\_

COMPANY WEBSITE ADDRESS \_\_\_\_\_ EMAIL \_\_\_\_\_

NUMBER OF LOCATIONS \_\_\_\_\_ NUMBER OF PERSONS EMPLOYED \_\_\_\_\_

TYPE OF ORGANIZATION: Public Corporation \_\_\_\_\_ Private Corporation \_\_\_\_\_ Sole Proprietorship \_\_\_\_\_

Partnership \_\_\_\_\_ Other (Describe): \_\_\_\_\_

BUSINESS MODEL: Small Business \_\_\_\_\_ Manufacturer \_\_\_\_\_ Distributor \_\_\_\_\_ Retail \_\_\_\_\_

Dealer \_\_\_\_\_ Other (Describe): \_\_\_\_\_

Not a Minority-Owned Business: \_\_\_\_\_ Minority-Owned Business: \_\_\_\_\_ (Specify Below)

\_\_\_\_\_ African American (05) \_\_\_\_\_ Asian Pacific (10) \_\_\_\_\_ Subcontinent Asian (15) \_\_\_\_\_ Hispanic (20)

\_\_\_\_\_ Native American (25) \_\_\_\_\_ Other (30) - Please specify \_\_\_\_\_

Not a Woman-Owned Business: \_\_\_\_\_ Woman-Owned Business: \_\_\_\_\_ (Specify Below)

\_\_\_\_\_ Not Minority -Woman Owned (50) \_\_\_\_\_ African American-Woman Owned (55) \_\_\_\_\_ Asian Pacific-Woman Owned (60)

\_\_\_\_\_ Subcontinent Asian-Woman Owned (65) \_\_\_\_\_ Hispanic Woman Owned (70) \_\_\_\_\_ Native American-Woman Owned (75)

\_\_\_\_\_ Other – Woman Owned (80) – Please specify \_\_\_\_\_

ARE YOU REGISTERED TO DO BUSINESS IN THE STATE OF KS: \_\_\_\_\_ Yes \_\_\_\_\_ No

UEI (UNIQUE ENTITY IDENTIFIER) NO. \_\_\_\_\_

INSURANCE REGISTERED IN THE STATE OF KS WITH MINIMUM BEST RATING OF A-VIII: \_\_\_\_\_ Yes \_\_\_\_\_ No

**ACKNOWLEDGE RECEIPT OF ADDENDA:** All addendum(s) are posted to our RFB/RFP web page and it is the vendor's responsibility to check and confirm all addendum(s) related to this document by going to [www.sedgwickcounty.org/finance/purchasing.asp](http://www.sedgwickcounty.org/finance/purchasing.asp) .

NO. \_\_\_\_\_, DATED \_\_\_\_\_; NO. \_\_\_\_\_, DATED \_\_\_\_\_; NO. \_\_\_\_\_, DATED \_\_\_\_\_

In submitting a proposal, vendor acknowledges all requirements, terms, conditions, and sections of this document. Proposal submission format should be by order in which sections are listed throughout the document. All minimum and general requirements should be specifically addressed and detailed in proposer's response. **Exceptions to any part of this document should be clearly delineated and detailed.**

Signature \_\_\_\_\_ Title \_\_\_\_\_

Print Name \_\_\_\_\_ Dated \_\_\_\_\_

## XII. Scope of Work Checklist

*Proposer must respond with their capacity to perform the items below. Depending on the scopes of work submitted, multiple vendors may receive an award to ensure all activities are accomplished.*

ITEM NUMBER	SCOPE OF WORK ITEM or MINIMUM QUALIFICATIONS	PROPOSER RESPONSE <i>Respond "Yes" if able to perform the checklist item. Respond "No" if NOT able to perform checklist item. If "No," please describe.</i>
1.	Hire part time navigators as per V. Scope of Work	
2.	Train navigators to distribute naloxone; provide individual and group education on harm reduction, naloxone use and overdose prevention; and perform outreach to people in need of care and SUD services.	
3.	Have an existing source of naloxone unrelated to this funding. Note: OD2A: LOCAL grant funds cannot be used to purchase naloxone.	
4.	Navigators provide group education on harm reduction, naloxone use and overdose prevention. Year 1: Provide at least 2 in-person trainings; Years 2 and 3: Provide at least 3 in-person trainings; Years 4 and 5: Provide at least two in-person trainings	
5.	For group trainings by navigators: - Develop and provide harm reduction, naloxone use and overdose prevention education to groups that are predominately Black African American, people ages 15-25, people who are unhoused and/or veterans. - At the trainings, provide materials related to the trainings such as handouts - Provide certificate of attendance to attendees - Track number of trainings and attendee information and report to SCHD within 5 business days after training - In conjunction with SCHD, schedule trainings and identify training locations; develop marketing materials and promote group trainings at least one month before the training; provide post presentation surveys to assess training effectiveness - At least monthly, provide data to SCHD on number of trainings and effectiveness of harm reduction and naloxone use group education.	
6.	Navigators provide outreach and informal individual education (one-on-one) on harm reduction, naloxone use and overdose prevention at naloxone distribution events.	
7.	For naloxone distribution by navigators: - Distribute naloxone in locations that serve people who identify as Black or African American, people ages 15-25, people who are unhoused, and veterans - In conjunction with SCHD, market and promote naloxone distribution events at least two weeks prior to the event; determine information to be collected at distribution events - Distribute naloxone at a minimum of 3 events (Year 1); 8 events (Years 2 and 3); 6 events (Years 4 and 5) - At least monthly, provide data to SCHD on naloxone distribution location, number of workers, amount of naloxone distributed, number of people spoken to, number of follow up naloxone uses, and other data as jointly decided by vendor and SCHD	

8.	Meet with SCHD quarterly or in response to overdose spikes to identify location to distribute naloxone and provide group education and plan activities and marketing for the next quarter.	
9.	Complete and submit monthly timesheets and expenditure reports	
10.	Have understanding of harm reduction and overdose prevention standards and best practices.	
11	Have knowledge of and comply with all currently applicable laws.	
12	Have capacity to acquire all bonds, escrows or insurances as outlined in the terms of this RFP.	
13	Have appropriate material, equipment and labor to perform specified services.	
14.	Have capacity and equipment to transmit data to Sedgwick County Health Department (SCHD).	

### **XIII. Operational Form**

*Proposer must answer all questions as completely as possible.*

*Pages must be double-spaced with 11-point Times New Roman font and have one inch margins.*

1. In eight pages or less, describe how proposer’s firm would accomplish activities in Scope of Work Section V, including a description of internal project supervision; the plan to hire navigators who are Black or African American, 15-25 years old, unhoused, or veterans, and navigators with lived experience; and a description of a plan to promote and host trainings. A navigator can include peer navigators, certified peer recovery specialists, peer support specialists, case managers, patient navigators, community health workers, persons with lived experience, and other individuals who link persons who use drugs (PWUD) to care and harm reduction resources. These are individuals familiar with the local public health landscape and who work directly with individuals with opioid use disorder (OUD) and/or stimulant use disorder (StUD) to ensure they have the tools to address barriers to seeking care and who support people accessing treatment and supporting their retention (and reengagement if necessary) in SUD treatment and care, and support accessing other services, such as harm reduction and social supports.

2. In two pages or less, describe how proposer’s firm receives naloxone and how the firm would ensure an adequate supply of naloxone for distribution events. Note: OD2A: LOCAL funds cannot be used to purchase naloxone. Proposers must have an existing supply of naloxone to apply to this Request for Proposal.

3. Describe quality assurance procedures to ensure timely, accurate, and effective trainings. Include the review process for presentations and surveys; process for meeting project timelines; process for updating presentations according to new guidelines; and process for ensuring technology equipment is functioning properly. If needed, proposer may attach current written processes in the format of the proposer organization. There is no page limit for question 3.



**XIV. Qualifications and Expertise Form**

*Proposer must answer all questions as completely as possible.*

*Pages must be double-spaced with 11-point Times New Roman font and have one inch margins.*

1. In three pages or less, describe examples of group trainings your organization has coordinated and developed similar to the parameters, conditions and mandatory requirements listed previously in V. Scope of Work Section. Provide a flyer and training material examples, if available. Flyers and examples are not included in the three page limit.

2. In three pages or less, describe any previous work with planning and implementing naloxone distribution events similar to the parameters, conditions and mandatory requirements listed previously in V. Scope of Work Section. Include how the effectiveness of the events was measured.

3. In two pages or less, describe your organization’s previous work with municipal and county governments.

**XV. Budget Narrative**

*Proposer is to complete below or re-create a similar Budget Narrative for the work to be performed under this RFP.*

**Note: OD2A: LOCAL funds cannot be used to purchase naloxone. Proposers must have an existing supply of naloxone to apply to this Request for Proposal. Funding can be used for purchasing of fentanyl test strips as long as the fentanyl test strips are not utilized for clinical decision-making purposes.**

- The suggested number of navigators funded by this grant is as follows: Year 1 = 3; Year 2 = 3; Year 3 = 2; and Years 4 and 5 = 1.
- The suggested estimate of funds per month per navigator is \$200 per month. This is 10 hours per month for \$20 per hour.
- The minimum amount of funds necessary should be used for program implementation and sustainability.

**Table A. Harm Reduction Navigator Funding per Grant Year  
(Subject to Change based on budget variations year to year.)**

	<b>Year 1 (9/01/2023 – 08/31/2024)</b>	<b>Year 2 (9/01/2024 – 08/31/2025)</b>	<b>Year 3 (9/01/2025 – 08/31/2026)</b>	<b>Year 4 (9/01/2026 – 08/31/2027)</b>	<b>Year 5 (9/01/2027 – 08/31/2028)</b>
OD2A Not to Exceed	\$14,110.00	\$7,200.00	\$4,800.00	\$2,400.00	\$2,400.00
Totals from Budget Narrative Below					

**PERSONNEL**

<b>Position Title</b>	<b>Rate</b>	<b>Amount Year 1</b>	<b>Amount Year 2</b>	<b>Amount Year 3</b>	<b>Amount Year 4</b>	<b>Amount Year 5</b>

**OTHER (Please explain)**

Category	Amount Year 1	Amount Year 2	Amount Year 3	Amount Year 4	Amount Year 5

**INDIRECT/OVERHEAD**

Category	Amount Year 1	Amount Year 2	Amount Year 3	Amount Year 4	Amount Year 5
Indirect/overhead					

**Narrative Explanation:**

**Reference 1. Example of OD2A Harm Reduction Navigator Quarterly Report**  
**Grant Year 1 Example**

Scope of Work Objectives:	Goal	Q1	Q2	Q3	Q4
E1. Hire and retain part-time navigators as per V. Scope of Work. The number of Navigators funded by this grant is as follows: Year 1 = 3; Year 2 = 3; Year 3 = 2; and Years 4 and 5 = 1. Explain if less than suggested number of PT Navigators.	3 (Year 1)				
E1a. At least 50% of Navigators must be from priority populations (Black or African Americans, people ages 15-25, people who are unhoused, veterans) and/or those with substance use lived experience. (goal: 2 (Year 1), 2 (Year 2), 1 (Year 3), 1 (Years 4 and 5))	2 (Year 1)				
E2. Train Navigators to distribute naloxone; provide individual and group education on harm reduction, naloxone use and overdose prevention; and perform outreach to people in need of care and SUD services. (Goal: within one week of hire or before first distribution or education event after hire)	Training within timeframe for all hires				
E3. Group Education:					
E3a. Navigators provide group education on harm reduction, naloxone use and overdose prevention. (Goal: Year 1: Provide at least 2 in-person trainings; Years 2 and 3: Provide at least 3 in-person trainings; Years 4 and 5: Provide at least two in-person trainings)	2 (Year 1)				
E3b. Each group training includes more than 25% of participants in one or more of the following groups: Black African American, people ages 15-25, people who are unhoused, and/or veterans. (goal: 25% per year)	25% or more (per year)				
E3c. Provide certificate of attendance to each attendee (goal: 100% for each training)	100% (per year)				
E3d. Report number of attendees and their information per training (goal: 40 attendees per year)	40 (per year)				
E3e. In conjunction with SCHD, develop marketing materials and promote group trainings at least one month before each training (goal: 100% of trainings per year)	100% (per year)				

E3f. Provide post-education evaluation for each training (goal: obtain 20 evaluations)	20 (per year)				
E3g. Provide 30-day follow up surveys (goal: obtain 10 completed surveys)	10 (per year)				
E3h. Report number of trainings and attendee information within 5 business days after training (goal: 1-5 business days)	1-5 business days				
E3i. Provide data to SCHD at least monthly on number of trainings and effectiveness of harm reduction and naloxone use group education.	12 (per year)				
<b>E4. Naloxone Distribution:</b>					
E4a. Distribute naloxone at a minimum of 3 events (Year 1); 8 events (Years 2 and 3); 6 events (Years 4 and 5)	3 (Year 1)				
E4b. In conjunction with SCHD, market and promote naloxone distribution events at least two weeks prior to the event (goal: 3 events (Year 1); 8 events (Years 2 and 3); 6 events (Years 4 and 5)	3 (Year 1)				
E4c. Provide outreach, harm reduction and overdose education to individuals at all naloxone distribution events. (goal: 3 events held)	3 (Year 1)				
E4d. Report number of attendees provided outreach or education (goal: 5 navigators x 10 people x 12 events per year = 600 attendees a year)	600 (per year)				
E5. Meet with SCHD quarterly or in response to overdose spikes to identify locations to distribute naloxone and provide group education and also to plan activities and marketing for the next quarter.	4 (per year)				
<b>Report monthly and provide data to SCHD:</b>					
D1. Naloxone distribution location (goal: 3 events (Year 1); 8 events (Years 2 and 3); 6 events (Years 4 and 5))	Number of locations is reported under E4a above.				
D2. Number of workers per event (goal: 4 workers per event)	16 (per year)				
D3. Number of people spoken to.	Number of attendees is reported under E4di above.				
D4. Amount of naloxone distributed.	Report numbers				
D5. Number of follow up naloxone uses.	Report numbers				
D6. Harm reduction, naloxone use and overdose prevention education effectiveness of individual consults and group presentations	Report numbers				
F1. If fentanyl test strips are distributed by navigators, provide distribution location, number of workers, amount of test strips distributed, number of people spoken to.	Report numbers				
T1. Provide monthly navigator timesheets documenting hours worked (goal: 9 hours per navigator per month)	27 hours (per quarter)				

**Narrative and reports on all findings:**

**Grant Outcomes - goals to be defined during contracting process**

G1. Increase in knowledge among community members in harm reduction, naloxone use, and overdose prevention.					
G2. Increased delivery of naloxone and harm reduction education to underserved populations					
G3. Increase in entry to care/treatment					
G4. Decreased illicit opioid use, including co-use with other substances					

**Narrative of data for grant outcomes:**