

2. NUTRITION AND COMMISSARY MANAGEMENT SERVICES -- SHERIFF'S OFFICE

FUNDING -- SHERIFF'S OFFICE

(Request sent to 56 vendors)

RFP #24-0001 Contract

	Aramark Correctional Services, LLC	Benchmark Government Solutions LLC dba Benchmark of Kansas LLC	Keefe Commissary Network, LLC (KCN)	Summit Food Service, LLC	Trinity Services Group, Inc.	TW Vending, Inc.
Section A. Inmate Nutrition and Food Cost Proposal Price Per Meal - (FOOD ONLY PROPOSAL)						
Option #1 - With Inmate Labor	\$1.880			\$1.516	\$2.02	
Option #2 - Without Inmate Labor	\$2.140			\$2.193	\$2.55	
Section B. Commissary Management Cost Proposal Price - (COMMISSARY ONLY PROPOSAL)						
Delivery Fees			\$0.00	\$0.00		\$4.95 (Web Orders Only, None for Inmate Orders)
Credit Card Processing Fee			\$7.95	\$4.43		\$0.00
Credit Card Deposit Fees			\$5.00	\$4.43		\$8.95
Cash Deposit Fee			\$3.00	\$4.00		\$2.00
Boxer XL			\$7.73	\$4.59		\$6.99
Men's T-Shirt XL			\$7.73	\$5.79		\$11.86
Men's Thermal Top XL			\$9.71	\$8.99		\$11.11
Socks			\$2.67	\$2.19		\$2.80
M&M Peanuts			\$1.74	\$1.95		\$2.07
Irish Spring Soap			\$1.47	\$2.99		\$3.90
Playing Cards			\$2.33	\$2.29		\$3.39
Baby Powder 4oz			\$2.90	\$2.25		\$3.60
#10 envelope no stamp			\$0.08	\$0.28		\$0.26
Colgate Toothpaste 2.5 oz			\$2.33	\$1.99		\$5.59
Additional Commissary Items			Refer to Vendor Price List	Refer to Vendor Price List		Refer to Vendor Price List
Section A. Inmate Nutrition and Food Cost Proposal Price Per Meal - (COMBINED PROPOSAL)						
Option #1 - With Inmate Labor	\$1.80	\$1.6395		\$1.396	\$1.944	
Option #2 - Without Inmate Labor	\$2.055	\$2.2992		\$2.073	\$2.458	
Section B. Commissary Management Cost Proposal Price - (COMBINED PROPOSAL)						
Delivery Fees	\$7.95 - ecommerce fee	\$5.00 (Web orders only)		\$0.00	\$0.00	
Credit Card Processing Fee	\$5.50	\$4.43		\$4.43	\$7.95	
Credit Card Deposit Fees	\$5.50	\$4.43		\$4.43	\$5.00	
Cash Deposit Fee	\$5.50	\$3.50		\$4.00	\$3.00	
Boxer XL	\$4.58	\$5.42		\$4.59	\$7.73	
Men's T-Shirt XL	\$5.75	\$6.88		\$5.79	\$7.73	
Men's Thermal Top XL	\$9.95	\$9.86		\$8.99	\$9.71	
Socks	\$2.17	\$2.58		\$2.19	\$2.67	
M&M Peanuts	\$1.85	\$1.88		\$1.95	\$1.74	
Irish Spring Soap	\$1.84	\$1.29		\$2.99	\$1.47	
Playing Cards	\$2.29	\$2.58		\$2.29	\$2.33	
Baby Powder 4oz	\$2.21	\$1.29		\$2.25	\$2.90	
#10 envelope no stamp	\$0.28	\$0.04		\$0.28	\$0.08	
Colgate Toothpaste 2.5 oz	\$1.78	\$2.41		\$1.99	\$2.33	
Additional Commissary Items	Refer to Vendor Price List	Refer to Vendor Price List		Refer to Vendor Price List	Refer to Vendor Price List	

On the recommendation of Jaimee O'Laughlin, on behalf of the Sheriff's Office, Brandi Baily moved to **accept the proposal from Summit Food Service, LLC and establish contract pricing at the rates listed above for the combined proposal for Inmate Nutrition and Food Services as well as Commissary Management Services beginning February 8, 2025 for a period of three (3) years with two (2) one (1) year options to renew.** Anna Meyerhoff-Cole seconded the motion. The motion passed 4 to 5 with Tim Myers abstaining from the vote.

A committee comprised of Jared Schechter, Cody Alexander, Paula Smith, Todd Hallacy, and Clayton Barth - Sheriff's Office; and Jaimee O'Laughlin - Purchasing, evaluated the proposal responses based on the criteria set forth in the RFP. Aramark Correctional Services, LLC and Summit Food Service, LLC were shortlisted and interviewed during the evaluation period. The committee unanimously agreed to accept the combined proposal for Inmate Nutrition and Food Services as well as Commissary Management Services from Summit Food Service, LLC.

This contract will include providing daily meal services and commissary management services for the Sedgwick County Adult Detention Facility (ADF) and Jail Annex. For inmate nutrition and food services, the awarded vendor will be utilizing a full-service kitchen for food preparation, located at the ADF. The vendor will provide three (3) meals daily to this location, with an average daily meal count of 3,000. This number includes approximately 100 - 150 sack lunches that are provided to the booking area, prisoner transport, and hospital. The vendor will also provide three (3) meals daily to the Jail Annex, with an average daily meal count of 555. Detention staff may choose to participate in identical meal service at the sole cost of the county. Meals will be served every day of each year.

Notes:

During evaluation, the Sheriff's Office determined Option #2 would not be selected as it would cause too big of a budget impact to not utilize inmate labor.

This is a proposal not a bid. Proposals are scored based on criteria set forth in the RFP. There are nine (9) components to this RFP.

Component	Points
a. Meeting or exceeding all solicitation conditions and instructions as outlined herein to include clarity, completeness, and comprehensiveness of the response.	20
b. Ability to meet or exceed all requirements and scope of work.	5
c. Demonstrate the experience and knowledge in providing Nutrition and Commissary Management Services in jails with an average daily inmate population of 500 or more	10
d. Proven ability to provide high quality service.	15
e. Qualifications and expertise.	10
f. Demonstrate financial stability.	5
g. Have the corporate staffing and organizational structure required to support the contract.	10
h. Ability to furnish non-required items.	5
i. The most advantageous and prudent methodology and costs as determined by the County.	20
Total Points	100

Questions and Answers

Russell Leeds: Do we have an estimate of what the cost is going to be annually for this contract?

Jared Schechter: So if you look at the past annual costs, a lot of it depends on the inmate population as the inmate population can fluctuate year to year and increase and decrease. It's better to have a look back at what we spent in the previous years. In 2023, we spent just over \$2,000,000.00 on inmate meals and in 2022, it was closer to \$2.2 million being the higher inmate population or populations declined at that time. Approximately right now with our meal price, we are paying about \$1.66 a tray right now and we're spending about \$40,000.00 a week for inmate meals in 2024. The contract pricing being offered by Summit reduces our meal pricing to \$1.39. So we are expecting to see some savings in our inmate food costs going forward in 2025. We don't have an exact number what that is because we're trying to forecast what the inmate population would be in 2025. That might paint some pictures for the Board of what costs would look like.

Russell Leeds: Based on this contract, we're expecting potentially a small decrease depending on population.

Jared Schechter: Yes, potentially a small decrease but the Sheriff and I don't want to sit here and say that we will see a decrease because if the population rises, we may actually be spending more but that's at a cheaper per tray price.

Anna Meyerhoff-Cole: Do we currently use inmate labor in the commissary?

Jared Schechter: Not in the commissary. We only use inmate labor in the kitchen.