

ITEMS REQUIRING BOCC APPROVAL

July 18, 2024

(2 Items)

1. GROUNDSKEEPING / LANDSCAPING -- FACILITIES MAINTENANCE

FUNDING -- FACILITIES MAINTENANCE

(Request sent to 94 vendors)

RFB #24-0040 Contract

	Commercial Lawn Management, Inc.	Four Star Lawn Care	Keith Leis & Kayla Leis dba Getting It Done Enterprises, Inc.	Kevin R. Hill dba Hills Lawn Service
Locations	Annual Cost	Annual Cost	Annual Cost	Annual Cost
1. Health Department - 1900 E 9 th St.	\$23,754.00	\$4,941.00	\$10,000.00	\$26,400.00
2. Adult Residential Services, Corrections Dept. - 622 E. Central	\$11,770.00	\$2,998.00	\$9,000.00	\$12,400.00
3. Adult Intensive Supervision Program, Corrections Dept. - 905 N. Main	\$10,280.00	\$2,865.00	\$9,000.00	\$16,000.00
4. EMS Post 8, Public Safety - 501 E. 53 rd Street N.	\$12,634.00	\$3,975.00	\$12,000.00	\$18,800.00
5. Forensic Science Center - 1109 N. Minneapolis	\$17,360.00	\$3,424.00	\$9,000.00	\$18,800.00
6. Fleet Management, Main Shop - 1021 Stillwell	\$7,328.00	\$1,920.00	\$8,000.00	\$16,400.00
7. Fleet Management, East Shop - 1015 Stillwell	\$7,328.00	\$1,920.00	\$8,000.00	\$12,400.00
8. Juvenile Detention Facility, Corrections Dept. - 700 S. Hydraulic	\$15,465.00	\$4,245.00	\$10,000.00	\$26,400.00
9. Juvenile Residential Facility, Corrections Dept. - 881 S. Minnesota	\$15,465.00	\$4,245.00	\$11,000.00	\$26,400.00
10. Juvenile Court, Corrections Department - 1015 S. Minnesota	\$15,465.00	\$4,245.00	\$11,000.00	\$26,400.00
11. Juvenile DA, District Attorney - 1015 S. Minnesota	\$15,465.00	\$4,245.00	\$7,000.00	\$26,400.00
12. Sheriff's Squad Room - 830 Stillwell	\$9,916.00	\$2,974.00	\$9,000.00	\$18,000.00
Total	\$162,230.00	\$41,997.00	\$113,000.00	\$244,800.00
Acknowledged Addendum	Yes	Yes	Yes	Yes
No Bid	5K Lawn Service	Arnold's Greenhouse Inc.	Concept Enterprises	Premier Landscaping, Inc.
	Reddi Industries	Restoration Grazing, LLC	Sal Bet's Tree	The Grounds Guys of Wichita

On the recommendation of Tammy Culley, on behalf of Facilities Maintenance, Tim Myers moved to **accept the low bid from Four Star Lawn Care and establish contract pricing for one (1) year with two (2) one (1) year options to renew.** Brandi Baily seconded the motion. The motion passed unanimously.

This service will provide groundskeeping and landscaping services at multiple county facilities.

Notes:

The previous contract was terminated due to the vendor having labor and equipment issues. Previous pricing for these locations was \$39,720.00.

Questions and Answers

Tim Myers: Do we have any experience with Four Star Lawn Care before?

Kendal Ewing: It's my understanding that they did provide service for the EMS facilities. Facility Maintenance does not actually have experience with them.

Greg Gann: Kendal, can you describe the type of services they'll be providing?

Kendal Ewing: They will be providing weekly mowing services, along with weed eating, trimming, weeding landscaping beds. That type of thing.

Tim Kaufman: Kendal, they're significantly lower in price. Their bid is dramatically lower. Do you have any concerns about their ability to deliver the service at that price?

Kendal Ewing: We actually brought those concerns to Four Star and had them come in. Joe Thomas, Tammy Culley, and myself sat in a meeting with them just to make sure that they understood what they were doing and what they were going to be responsible for.

Tim Kaufman: They met your expectation?

Kendal Ewing: Yes sir.

BOARD OF BIDS AND CONTRACTS JULY 18, 2024

2. CONTRACT MODIFICATION - AGREEMENT FOR MUNICIPAL ADVISOR SERVICES -- DIVISION OF FINANCE

FUNDING -- DIVISION OF FINANCE

(Contract Modification)

Contract #4679-7

	Baker Tilly Municipal Advisors, LLC
Staff Level Descriptions	Standard Hourly Rates
Partner/Director	\$320.00 - \$525.00
Senior Manager/Manager	\$205.00 - \$315.00
Senior Consultant/Senior Financial Analyst	\$165.00 - \$200.00
Consultant/Financial Analyst	\$100.00 - \$150.00
Support Personnel	\$100.00 - \$150.00

On the recommendation of Joe Thomas, on behalf of the Division of Finance, Greg Gann moved to **approve contract modification to Contract #4679-7 with Baker Tilly Municipal Advisors, LLC for an additional not to exceed amount of \$16,800.00 per year based on established hourly rates. This contract is to be automatically renewed annually unless notice of termination is provided by either party.** Jennifer Blasi seconded the motion. The motion passed unanimously.

Baker Tilly Municipal Advisors, LLC (BTMA) serves as the county's municipal advisor, the group that assists the county with debt issuance/management as required by the county's Debt Policy.

BTMA previously created a 10-year Capital and Debt Planning Model in Microsoft Excel format. Sedgwick County is requesting ongoing assistance in use of the model and maintenance as needed.

Notes:

BTMA's project team will be led by Tom Kaleko, a Principal with the firm. Mr. Kaleko will be assisted by Manager Kolbe Krzyzanowski and Senior Consultant Jessica Oliphant. The project team will have the capability to draw on BTMA's entire staff of approximately 200 professionals.