

BOCC APPROVAL SEPTEMBER 4, 2024
BOARD OF BIDS AND CONTRACTS AUGUST 29, 2024

2. TWO (2) MINI VANS -- FLEET MANAGEMENT, HEALTH DEPARTMENT, AND COUNTY MAILROOM
FUNDING -- 2025 PACIFICA
 (Request sent to 96 vendors)

RFB #24-0044 S/C #8000238110

CDJR Automotive LLC dba Mainstreet of Lansing			
Description	Qty.	Unit Cost	Extended Price
Two (2) Mini Vans	2	\$41,901.00	\$83,802.00
Make and Model: Chrysler Pacifica			
Order Cutoff Date: N/A			
Delivery Date: N/A			
Eagle Express Distribution LLC			
Description	Qty.	Unit Cost	Extended Price
Two (2) Mini Vans	2	\$49,494.00	\$98,988.00
Make and Model: Chrysler Pacifica			
Order Cutoff Date: 9/1/2024			
Delivery Date: Within 21 days			
Parks Motors			
Description	Qty.	Unit Cost	Extended Price
Two (2) Mini Vans	2	\$44,501.00	\$89,002.00
Make and Model: 2025 Pacifica			
Order Cutoff Date: N/A			
Delivery Date: 90-160 days			
Whiteside of St. Clairsville, Inc.			
Description	Qty.	Unit Cost	Extended Price
Two (2) Mini Vans	2	\$64,920.00	\$129,840.00
Make and Model: Chevrolet Express			
Order Cutoff Date: TBA			
Delivery Date: Estimated Q1 2025			
No Bid	Davis-Moore Automotive		Hatchett Hyundai East
	Master Tech Truck & Equipment LLC		Masters Transportation
	Midway Motors of Hutchinson (Chevy)		Northcutt Toyota

On the recommendation of Britt Rosencutter, on behalf of Fleet Management, the Health Department, and the County Mailroom, Jennifer Blasi moved to **accept the lowest responsive bid from Parks Motors in the amount of \$89,002.00**. Tim Myers seconded the motion. The motion passed unanimously.

These vehicles are for two (2) county departments.

One van will be used by the Health Department to move supplies and other various items to county locations. This van will provide the Health Department with more storage capacity and will be easier to load and unload than the current vehicle.

The other van will be used by the County Mailroom to transport and deliver various items to other county departments. This van will provide the Mailroom with more storage capacity and will be easier to load and unload than the current vehicle.

Notes:

Fleet Management evaluates all vehicles and equipment up for replacement before requesting bids.

Vehicle #	Year	Make & Model	VIN #	Points	Mileage
0616	2009	Toyota Prius	JTDKB2OU397879063	13.4	87,446
0643	2008	Ford Escape Hybrid	1FMCU49H18KB12593	18.5	149,518

CDJR Automotive LLC dba Mainstreet of Lansing was the low bid but they did not meet all of the specifications. They could not provide the back up alarm and the cargo partition behind the front seats that were specified.

These are replacement vehicles. Surplus will be sold via auction.

Questions and Answers

Russell Leeds: I know it's in the note on this item but we make mention in the narrative that the bid from CDJR was unresponsive or did not meet the requirements. Can you talk a little bit about the equipment that they could not provide?

Beau Bergeron: They did not have a vendor to install the cargo partition behind the front seats or the backup sensor.

Russell Leeds: If we bought these slightly lower price vans, we would have to then acquire equipment, have it installed, and have the cost for all that?

Beau Bergeron: Correct.

Russell Leeds: So the responsive bid is the best responsive bid?

Beau Bergeron: Yes. It will save us time and money.

Britt Rosencutter: Based on the Charter, also because they didn't meet specs, and the next lowest bid that met specs is the direction we go on the bid.

Russell Leeds: Just want to clarify that point.