2. **ELECTRONIC MEDICAL RECORDS SOFTWARE FOR THE SEDGWICK COUNTY HEALTH DEPARTMENT HEALTHY BABIES PROGRAM --**
   HEALTH DEPARTMENT
   <u>FUNDING -- HEALTH DEPARTMENT</u>
   (Requests sent to 382 vendors)

RFP #24-0055 Contract

	Advance Management Service, LLC dba Advanced Metrics	Bonterra Tech, LLC	Direct Service Works, LLC dba SETWorks
Electronic Medical Records Software for the Sedgwick County Health Department Healthy Babies Program	$578,394.00	$107,040.00	$157,700.00
	E*HealthLine.com, Inc.	**Go Beyond LLC dba Go Beyond MCH**	Patagonia Health, Inc. dba Patagonia Health
Electronic Medical Records Software for the Sedgwick County Health Department Healthy Babies Program	$685,465.00	**$69,350.00**	$187,462.19
	Vet Global, LLC dba Softbir		
Electronic Medical Records Software for the Sedgwick County Health Department Healthy Babies Program	$275,500.00		

No Submission	9 to 5 Computer	Actsoft, Inc.	Agile Solutions LLC
	Ardent Technologies Inc.	ASI Computer Tec	Backline
	Bradshaw Consulting Services	Central Square Technologies, LLC	Century Business Technologies, Inc.
	Change Works, LLC	Cleargov, Inc.	Computer Information Concepts
	Cybertron	Eagle Technologies	Fidlar Technologies, Inc.
	GHA Technologies	Govos, Inc.	Granicus
	Hyland Software Inc.	Image Quest	Inveniolsi Solutions
	Journal Technologies, Inc.	KCI Inc.	KMS Healthcare
	Oxen Technology	PSI International	Q90 Corporation
	Shiftboard	Silicon Mountain Memory	System Tools Software, Inc.
	Trango Group	Verint Americas, Inc.	

On the recommendation of Lee Barrier, on behalf of the Sedgwick County Health Department (SCHD), Tim Myers moved to **accept the proposal from Go Beyond LLC dba Go Beyond MCH in the amount of $69,350.00 for a contract period of five (5) years.** Greg Gann seconded the motion. The motion passed unanimously.

A committee comprised of Jason McKenney, Kristen Alhareedi, Robin White-Daniels, Kristin Soupene, Jaimie Tyson - Health Department's Division of Children and Family Health and Lee Barrier, Purchasing evaluated the proposal responses based on the criteria set forth in the RFP. The committee unanimously agreed to accept the proposal from Go Beyond LLC dba Go Beyond MCH.

Healthy Babies (HB) is a prenatal and parenting education program of the SCHD that has provided uninterrupted education and care coordination services for more than 25 years. Funded through a combination of Federal [Health Resources and Support Administration (HRSA), Healthy Start Initiative (HSI)], State [KDHE Maternal and Child Health (MCH) and Outreach Prevention Education and Intervention (OPEI)] grant programs, HB provides services to low income and/or uninsured families who experience difficulties accessing culturally and linguistically sensitive preventive and primary medical care, behavioral health, social support so as to ensure that the highest-risk populations receive quality prenatal and postpartum education, and support services leading to positive perinatal outcomes. The primary focus of the HB program is to reduce infant mortality rates and decrease disparities in infant mortality and poor perinatal health outcomes in Sedgwick County. In an effort to achieve the primary goal, program staff work to ensure access to high-quality and equitable health services that aim to: (1) Optimize health and well-being for all MCH populations, (2) Achieve health equity for MCH populations, (3) Strengthen public health capacity and workforce for MCH, and (4) Maximize impact through leadership, partnership, and stewardship.

In order to meet grant funding requirements, the HB program is required to provide detailed monthly reports to all three (3) sources, including but not limited to: enrollments, client demographics (including zip code of residence and birthing period), services rendered both individually and in group settings, client referrals and engagement in outside medical, mental health, support services, and among other data points. In January 2022, HB transitioned to the use of Data Application and Integration Solution for the Early Years (DAISEY) developed by the University of Kansas Center for Research. Since that time it has been found that DAISEY provides inadequate functionality to properly report all necessary data to program funding sources, particularly those required by HRSA. These inadequacies have resulted in the need for intensive manual data entry causing unnecessary burdens on staff time and effort, and potential for inaccurate data reporting. Efforts to work with the vendor to make improvements to the system failed during the previous contract cycle, and cost estimates to make the needed improvements under a new contract more than doubled the previous cost of implementation. As such, the program decided to seek new solutions for an Electronic Health Records (EHR) system that would incorporate functionality in an Out of the Box (OTB) solution adequate to meet the reporting requirements of all funding sources.

Notes:
This is a proposal and not a bid. Proposals are based on criteria set forth in the RFP. There are four (4) components to this RFP.

Component	Points
A. Methodology in meeting Scope of Work requirements	40
B. Experience with similar grant reporting requirements and organizations	30
C. HIPAA compliant data security standards and practices	10
D. Meeting all Proposal requirements and instructions. Submitting clear, detailed information and providing all requested documentation.	20
Total Points	100

Between January 2022 and June 2024, the program spent $96,206.64 (average $38,482,66/yr.) on the DAISEY system.

Questions and Answers

Greg Gann: The solution is on premise or cloud based?

Jason McKenney: It's cloud based.

Russell Leeds: The cost for this is $69,350.00. What is the term of this contract?

Jason McKenney: Five (5) years.

Russell Leeds: So $69,350.00 over five (5) years.

Jason McKenney: Over five (5) years. So implementation $27,500.00 I believe the first year and then $10,450.00 the subsequent years.

Russell Leeds: So the initial implementation costs $27,500.00 and then it's a cost of a little over $10,000.00 per year each of the subsequent four (4) years?

Jason McKenney: Correct.

Russell Leeds: I see in the note here that on average you've spent $38,400.00 per year using the DAISEY system?

Jason McKenney: Correct.

Russell Leeds: Averaged out over the years?

Jason McKenney: Yeah, it was. I don't have the original implementation costs. The total cost over the contract was a little north of $96,800.00 I think.

Russell Leeds: That was over three (3) years 2022, 2023, and 2024 basically?

Jason McKenney: Yes.

Russell Leeds: Is this solution grant funded? Grant funds are being used to pay this?

Jason McKenney: Yes. A combination of all three (3) funding sources will be used for this.

Russell Leeds: It looks like it's generally going to be a little more cost effective.

Jason McKenney: A lot more cost effective. Yes.