# ITEMS REQUIRING BOCC APPROVAL October 17, 2024 (3 Items)

# 1. DEPENDENT AUDIT -- HUMAN RESOURCES FUNDING -- HUMAN RESOURCES

(Request sent to 35 vendors)

RFP #24-0057 Contract

	Alight Solutions, LLC dba Alight Solutions	Allen, Gibbs & Houlik L.C.	Amwins Group Benefits
Dependent Audit	\$37,489.00	\$67,005.00	\$27,430.00
	BMI Audit Services, LLC	ClearTrack HR, LLC dba Cleartrack, Driven 125, Clearify	MedBill Management, LLC
Dependent Audit	\$32,510.00	\$21,540.00	\$40,000.00
		Verifi 1	
Dependent Audit	\$18,596.00		
No Submission	Andover CPAs, PA	Berberich Trahan & Co. PA	BFR CPA LLC
	GJ & Company, LLC	Jaramillo Accounting Group LLC	Knudsen Monroe & Co LLC
	Mitchell & Richards CPAs PA		

On the recommendation of Tammy Cully, on behalf of Human Resources, Greg Gann moved to accept the proposal from BMI Audit Services, LLC in the amount of \$32,510.00 for period of one (1) year. Jennifer Blasi seconded the motion. The motion passed unanimously.

A committee comprised of Sheena Schmutz and Connie McAfee - Human Resources; Tim Kaufman - County Manager's Office; Aneesa Redd - Finance; and Tammy Culley - Purchasing reviewed and scored the responses based on the criteria set forth in the RFP. Alight Solutions, LLC dba Alight Solutions, BMI Audit Services, LLC, and Verifi 1 were shortlisted and interviewed during the evaluation period. The committee unanimously agreed to accept the proposal from BMI Audit Services, LLC.

Human Resources is requesting the assistance of a third-party vendor to conduct a dependent audit of the medical/pharmacy plans. The medical/pharmacy plans currently covers almost 6,000 lives. It is assumed that not all dependents on the plans are eligible to be on the plan. By pursuing a third-party audit, we look to ensure all covered individuals can provide documentation that validates their relationship on the medical plan. Currently, Human Resources has never performed or contracted to perform this type of audit. We seek outside expertise to guide our staff through this process.

# Notes:

This is a proposal not a bid. Proposals are scored based on criteria set forth in the RFP. There were four (4) components to this RFP.

Component	
A. Ability to meet or exceed requirements stated in the Scope of Work	
B. Cost	20
C. Experience providing similar products	
D. Able to meet the timeline set forth in the RFP	20
Total Points	100

Cost based on an assumed 1,436 employees with dependents.

## **Questions and Answers**

Greg Gann: Considering that Human Resources has never performed or contracted to perform this type of audit, is there an expectation on the timeline for completion of the audit?

Sheena Schmutz: Give me just one second and I will look up the response for that. Yes. The projected time of the project is approximately three (3) months.

Russell Leeds: I understand this is a proposal, not a bid. Prices varied dramatically across the different proposals that were submitted. Could you just talk a little bit about what made BMI Audit Services LLC, the best value selection based on their submission?

Sheena Schmutz: As the committee listened to all the interviews of the companies here, one of the things that we looked at was experience as well as how they would perform the audit and integrate with our services; what our staff needed to do with that company; and how they would handle the documents once the employee submitted those as well. So those were factors that we considered during the interviews.

### **BOARD OF BIDS AND CONTRACTS OCTOBER 17, 2024**

2. RISE WITH SAP S/4 HANA CLOUD PRIVATE EDITION PREMIUM AND SAP ARIBA SNAP BUYING IMPLEMENTATION -- ENTERPRISE RESOURCE PLANNING (ERP)

FUNDING -- ENTERPRISE RESOURCE PLANNING (ERP)

(Requests sent to 381 vendors)

RFP #24-0037 Contract

	ABeam Consulting (USA) Ltd.	Labyrinth Solutions, LLC dba invenioLSI	Marvel Technologies, Inc.
One-Time Implementation Cost	\$2,491,998.00	\$5,098,770.00	\$2,857,000.00
	Phoenix Business, Inc.	Technology Group Solutions, LLC	
	dba Phoenix Business Consulting		
One-Time Implementation Cost	\$1,920,278.40	\$7,293,772.00	
No Submission	360 Document Solutions, LLC	9 to 5 Computer	Actsoft, Inc.
	Ardent Technologies Inc.	Avolve Software Corporation	Bradshaw Consulting Services
	Business Imaging Systems, Inc.	Catalyst Technology Group USA	Century Business Technologies, Inc.
	Change Works, LLC	Comerit, Inc.	Computer Information Concepts
	Cybertron	Ecore Software Inc.	Fidlar Technologies, Inc.
	GHA Technologies	Geocivix	GovOS, Inc.
	High Touch Technologies	Hyland Software Inc.	Image Quest
	JCG Technologies, Inc.	Laser Equipment	Mediview
	Pine Technologies	PSI International, Inc.	Safety Management Systems Inc.
	Silicon Mountain Memory	Spectrum, Inc.	SWYMED
	System Tools Software, Inc.	Trango Group	TwoTrees Technologies, LLC
	Tyler Technologies, Inc.	Verint Americas, Inc.	Zoll

On the recommendation of Lee Barrier, on behalf of Enterprise Resource Planning (ERP), Tim Myers moved to accept the proposal from ABeam Consulting (USA) Ltd. in the amount of \$2,491,998.00. Jennifer Blasi seconded the motion. The motion passed 3 out of 4 with Greg Gann abstaining from the vote.

A committee comprised of Mike Elpers, Chief Information Officer; Gina Gillespie, ERP Director; Elizabeth O'Brien and Sean Clothier, ERP Business Analysts; Carli Sanchez, Principal Analyst; Cassandra Maestas, Principal Accountant; Jessica Ostmeyer, Senior Administrative Manager; and Lee Barrier, Purchasing Agent evaluated the proposal responses based on the criteria set forth in the RFP. The committee unanimously agreed to accept the proposal from ABeam Consulting (USA) Ltd.

ABeam Consulting (USA) Ltd. is the consulting firm selected to provide support services for the migration from the county's SAP ECC 6.0 to SAP S/4HANA, Private Cloud Edition and SAP Ariba Snap. This will migrate Sedgwick County's current on premise SAP financial system which includes the supplier relationship management module, to the SAP Cloud models.

This consulting firm provided a goal-oriented billing model, a project timeline with project goals and timelines clearly defined with migration, transformation, testing iterations, training, implementation, and even scope changes all clearly defined. The firm's proposed cost is a one-time, fixed expense, which will be paid out and invoiced as goals are accomplished. There are 12 goals to be accomplished to invoice the entire expense of the project and the project is being considered a 12-month project with a go-live date on or about October 6, 2025 with Hypercare for one month following that go-live.

# Notes:

This is a proposal and not a bid. Proposals are based criteria set forth in the RFP. There are five (5) components to this RFP:

Component	Points
A. Ability and competence to perform the proposal requirements including:	40
<ol> <li>Qualifications and capability of persons who would be assigned to</li> </ol>	
perform the required services.	
<ol><li>Experience supporting Rise with SAP S/4HANA Cloud Private</li></ol>	
Edition, Premium and SAP Ariba SNAP Buying or Ariba SNAP for	
public sector organizations.	
<ol><li>Experience working with or in the public sector specifically in the</li></ol>	
areas of financial accounting, budgeting, fund accounting, and	
procurement.	
<ul> <li>B. Ability to provide a clear and detailed comprehensive plan and timeline</li> </ul>	25
that meets all the stated requirements.	
<ul> <li>Record of performance on similar implementation projects including</li> </ul>	15
feedback from references.	
<ul> <li>D. Firms economic and technical resources, stability, and longevity in the</li> </ul>	10
market.	
E. Price*	10
Total Points	100

The current ERP system was implemented in 2000-2001 and totaled \$2,279,547.00 (implementation only).

# **Questions and Answers**

Tim Myers: Just to make sure that I'm reading this correctly, this is a one time payment of \$2,491,998.00 correct?

Gina Gillespie: Yes. This is expected to be a firm fixed total payment over the course of as the goals were met, to be invoiced over that period of time.

Tim Myers: So looking in the notes, when we're looking over 20 years ago, we spent \$2,279,547.00 when we had that implementation. Is that correct?

Gina Gillespie: Yes.

Tim Myers: So over 20 years later, we're looking at an increase of about \$200,000.00.

Russell Leeds: Do we have any prior experience with ABeam or is it largely just based on checking their references and looking at the proposals they submitted?

Gina Gillespie: They haven't done an implementation or anything for us but we've done quite a bit of research with them. They provided a demo for us. We've checked their references and worked quite extensively with speaking with one of their customers.

Russell Leeds: Just to point out, it looks like a number of the stakeholders were involved with the selection of this consultant. Finance department is in agreement with this consultant, based on the proposals?

Gina Gillespie: Yes.

### **BOARD OF BIDS AND CONTRACTS OCTOBER 17, 2024**

# 3. RADIOS -- EMERGENCY COMMUNICATIONS FUNDING -- EMERGENCY COMMUNICATIONS

(Joint Governmental Purchase - Sourcewell Contract #042021-MOT)

#24-2086 Contract

	Motorola Solutions
Description	Item Total
Fourteen (14) Avtec Dispatch Consoles: systems integration and 1st year warranty support services including ScoutCare	\$671,110.00
Sourcewell Contract discount	-\$68,834.00
System Sub-Total	\$602,276.00
System Discount *	-\$20,000.00
TOTAL	\$582,276.00

On the recommendation of Tammy Cully, on behalf of Emergency Communications, Greg Gann moved to accept the quote from Motorola Solutions based on Sourcewell Contract #042021-MOT in the amount of \$582,276.00. Tim Myers seconded the motion. The motion passed unanimously.

The radios at the 911 backup site are mobile radios rather than full console radios, which are used at the main 911 site. The mobile radios allow dispatchers to communicate with emergency field personnel but there is a loss of functionality (simulcast, alert tones, etc.) that create safety concerns for field personnel and could create delays in response to emergency situations.

Having fully functional radio consoles at the 911 backup site would provide for redundant operational capabilities for use if the main site is unavailable for any reason. The functionality of the radio consoles includes the use of alert tones, used to draw attention to high priority situations such as an officer in trouble or a structural fire. It also includes the use of simulcasting, allowing dispatchers to alert public safety personnel across multiple radio channels about emergency situations in a timely manner.

This request is a need identified in operational review and supported by the Wichita-Sedgwick County Emergency Communications Advisory Board.

### Notes:

Funding source is the 911 tax fund.

\*For this system discount to apply the signed CSSA (Communications System and Services Agreement) must be submitted to Motorola Solutions by no later than October 31, 2024.

## **Questions and Answers**

Russell Leeds: This is pretty self explanatory but could you just give kind of a quick overview of how this came about through the advisory board and how this will improve functionality at the backup site?

Elora Forshee: We relocated to our backup site in April of 2023 as we renovated the main site. One of the things we did ahead of that relocation was to move all of our console positions from the main site to the backup site to allow for that full functionality. Because in the duration of us being at that backup site, we knew that we were going to have that loss of functionality that was going to be detrimental to the field. Had we discussed this with the advisory board, we have the leeway or the lead time ahead of that relocation, to move these consoles but if we were to have an emergency situation where we did not have that lead time, we would be in our backup site with that loss of functionality of the alerting terms and the final casting. So the decision was made to request budget to implement this in the backup site so that at any point, whether we have advanced notice or not, we can operate out of that backup site without having any loss of functionality.

Russell Leeds: Thank you for that explanation.

Tim Myers: Elora, this is being funded by the 911 tax correct?

Elora Forshee: That's correct. Yes, it's coming out of our 911 tax fund. It's within the parameters of the statute of how we are able to send it so it's coming out of our reserve money.