## BOCC APPROVAL JANUARY 15, 2025 BOARD OF BIDS AND CONTRACTS JANUARY 9, 2025

## 5. ADULT DETENTION FACILITY LAUNDRY DRYER REPLACEMENTS AND BOILER REMOVAL – FACILITIES MAINTENANCE $\underline{FUNDING} - \underline{FACILITIES} \; \underline{MAINTENANCE}$

(Request sent to 4 vendors)

RFB #24-0081 S/C Pending

		RJ Kool Co. dba RJ Kool Midwest (Option 1)			RJ Kool Co. dba RJ Kool Midwest (Option 2)	
	Qty.	Unit Cost	Extended Price	Qty.	Unit Cost	Extended Price
Dryer cost per each	2	\$11,845.40	\$23,690.80	2	\$11,340.70	\$22,681.40
Model number		UT120NVN - 120 lb. capacity			UT120NNN - 120 lb. capacity	
Dryer cost per each	3	\$5,896.80	\$17,690.40	3	\$5,406.10	\$16,218.30
Model number		UTO75NVN - 75 lb. capacity			UT075NNN - 75 lb. capacity	
Labor for removal and installation of dryers			\$31,700.00			\$31,700.00
Materials			N/A			N/A
Freight			\$1,683.00			\$1,683.00
Total Additional Cost			\$33,383.00			\$33,383.00
Total Cost - Dryers			\$74,764.20			\$72,282.70
Removal of Boilers						
Option A. Cost for removing boiler and leaving on property			Included			Included
Option B. Cost for removing and disposing of the boilers			\$3,000.00			\$3,000.00
Total Cost - Dryers and Boiler Removal			\$77,764.20			\$75,282.70*
Acknowledged Addendum		Yes			Yes	
		AlphaSource Marketing LLC dba ASKMachines				
	Qty.	Unit Cost	Extended Price			
Dryer cost per each	5	\$5,166.00	\$25,830.00			
Model number		B&C Technologies DE75				
Labor for removal and installation of dryers			\$20,710.00			
Materials			\$2,505.00			
Freight			\$2,500.00			
Total Additional Cost			\$25,715.00			
Total Cost			\$51,545.00			
Removal of Boilers						
Option A. Cost for removing boiler and leaving on property			N/A			
Option B. Cost for removing and disposing of the boilers			\$12,798.00			
Total Cost - Dryer and Boiler Removal			\$64,343.00			
Acknowledged Addendum		Yes				

On the recommendation of Tammy Culley, on behalf of Facilites Maintenance, Philip Davolt moved to accept the quote from RJ Kool Co. dba RJ Kool Midwest (Option 2) in the amount of \$75,000.00\*. Anna Meyerhoff-Cole seconded the motion. The motion passed 4 to 5 with Tim Myers abstaining from the vote.

The Adult Detention Facility laundry was part of the original south end of the facility built in 1987. The laundry provides cleaning service for over 1,500 inmates' clothing and bedding. This bid is to replace the dryers that are all original to the facility. Parts and components for the dryers are obsolete.

There are currently only two (2) dryers functioning correctly and the remaining dryers have had parts taken off of them to maintain the two (2) that are operating.

## Notes:

AlphaSource Marketing LLC dba ASKMachines quote did not include repairing and replacing the gaps around the dryers as requested in the RFB (incomplete bid).

\*Negotiated pricing based on budget.

## **Questions and Answers**

Brandi Baily: So on the quote it's \$75,282.70 but we're only doing \$75,000.00 because that was negotiated down. Is that correct?

Tammy Culley: Yes, that's correct.

Russell Leeds: We took RJ Kool Co., Option number 2. AlphaSource was a lower cost but it looks like they provided only one (1) level of dryer, as opposed to two (2) different capacities, or one capacity of dryer. So as opposed to two, is there a reason that we went with the higher cost? Was it because of that or something else? Cost is not dramatic but yes, it is.

Kendal Ewing: ASKMachines (ASK), the other bid, was an incomplete bid. We asked for wall repair. The current dryers are built into the wall. They are 175 pound dryers. They're quite a bit bigger than the newer dryers that we're looking at. So when they remove the current dryers and install the new dryers, they'll have to rebuild structurally into the wall for security reasons, and ASK was incomplete in including that in their bid. So RJ Kool's lower option that we're accepting is basically the same dryers as Option 1 but they don't have the touch screen. We were keeping the touch screen panels off the dryers.

Russell Leeds: So their bid was incomplete?

Kendal Ewing: Yes.