

ITEMS REQUIRING BOCC APPROVAL

March 6, 2025
(4 Items)

1. INMATE COMMUNICATIONS SERVICES -- ADULT DETENTION FACILITY
FUNDING -- ADULT DETENTION FACILITY
(Request sent to 88 vendors)

RFP #24-0062 Contract

Rates	Inmate Calling Solutions, LLC dba ICSolutions	Combined Public Communications, LLC dba Combined Public Communication	HomeWAV
1. Inmate Telephone System Rate	\$0.015/min	\$0.02/min	\$0.05/min
2. Remote Video Visitation	\$0.11/min	\$0.05/min	\$0.10
3. Email	\$0.05/message/photo	\$0.25/email	\$0.03/10 characters
4. Inmate Secure Text Messaging	\$0.05/message	\$0.05/chirp	\$0.03/10 characters
5. Inmate Entertainment and Education	\$0.03/min	\$0.05/min	Varies Based on Media Type
Rates	City Telecoin	Network Communications International Corp. dba NCIC Correctional Services	Securus Technologies, LLC
1. Inmate Telephone System Rate	\$0.06/min	\$0.07/min	\$0.0599/min
2. Remote Video Visitation	\$0.11/min	\$0.30/min	\$0.133/min
3. Email	\$0.25/min	\$0.25/message	Securus Text and Ecard Package Pricing (see RFP for full details)
4. Inmate Secure Text Messaging	\$0.25/min	\$0.25/message	
5. Inmate Entertainment and Education	\$0.05/min	Varies Based on Media Type	
Rates	Smart Communications Holding, Inc. dba Smart Communications		
1. Inmate Telephone System Rate	\$0.06/min		
2. Remote Video Visitation	\$0.11/min		
3. Email	\$0.50/message		
4. Inmate Secure Text Messaging	8 Free messages/month \$0.50 for each additional message		
5. Inmate Entertainment and Education	Basic Content Streaming Free Premium Content Streaming \$0.03 /min		
No Submission	Audracom Communications	Correct Solutions Group	H.L. Dalis, Inc.
	Reliance Systems.	SFS Architecture	Siemens Industry, Inc.
	TEC Systems Group		Wichita Furniture & Mattress

On the recommendation of Jaimee O'Laughlin, on behalf of the Sheriff's Office, Anna Meyerhoff-Cole moved to **accept the proposal from Inmate Calling Solutions, LLC dba ICSolutions and establish contract pricing at the rates listed above for a period of three (3) years with three (3) one (1) year options to renew.** Phillip Davolt seconded the motion. The motion passed unanimously.

A committee comprised of Jared Schechter, Cody Alexander, James Convey, Todd Hallacy, Paula Smith - Sheriff's Office and Lee Barrier - Purchasing evaluated the proposal responses based on the criteria set forth in the RFP. Combined Public Communications, LLC dba Combined Public Communications, HomeWAV, and Inmate Calling Solutions, LLC dba ICSolutions were shortlisted and interviewed during the evaluation period. The committee unanimously agreed to accept the proposal from Inmate Calling Solutions, LLC dba ICSolutions.

This contract will provide a turnkey inmate communication solution which shall include, without limitation, collect phone calls, pre-paid phone calls, international collect calling, free calling to specific services, remote video visitation service, including an option for free on-site video visitation, inmate tablets at a 1:1 ratio at the Annex Facility (approximately 180), mail scanning and digital delivery, paperless debit interface with the commissary provider, and an electronic inmate request and grievance system.

Vendor will install and operate inmate phones, video visitation devices, kiosks, tablets, grievance and request system, and all related equipment. Vendor will without cost to the county provide all wiring for the inmate telephones and video visitation devices, install the inmate telephones and visitation devices and the related hardware and software specifically identified herein. This will also enable inmates at the facilities to complete, without limitation, local, long distance and/or international collect, pre-paid collect, debit and free calls as well as visitation sessions from the facilities.

This is a proposal not a bid. Proposals are scored based on the criteria set forth in the RFP. There are four (4) components to this RFP.

Component	Points
A. Demonstrated ability to meet the technical requirements, based upon the RFP responses and information provided by similar facilities in which the vendor has their system installed.	30
B. Rates charged to party who accepts charges.	20
C. Vendor experience, technology offering, account support team, maintenance and current customer references.	30
D. Proposed project plan, scheduling and implementation with minimal interruption of service.	20
Total Points	100

Notes:

All proposals are in compliance with the Martha Wright Reed Act which requires the Federal Communications Commission (FCC) to ensure just and reasonable charges for telephone and advanced communication services in correctional and detention facilities.

Rates/Fees quoted are non-revenue sharing rates.

Questions and Answers

Brandi Baily: Is this our current vendor?

Jared Schechter: No. This is not our current vendor.

Brandi Baily: So with them having to come in and install this equipment, will the phone system that we currently have in there be down for a given point in time?

Jared Schechter: There will be a down period but it will be a very short down period. It will basically be changing the devices off the wall, the wiring infrastructure within the facility is staying intact. It'll just be changing devices off the wall from one vendor to the other so it will be down for very short period of time.

Anna Meyerhoff-Cole: How does the pricing compare to your current rates?

Jared Schechter: Our current rate with our current contractor is for the calling party or the inmate to pay just under \$0.05 cents a minute and \$0.14 cents a minute for visitation but our current vendor has a waiver with the FCC, so they have a flat fee they pay for visitation until November but they won't be our vendor by then. It's dramatically less than our current pricing.

Philip Davolt: Is this communication separate from the communication that's around the county for normal use?

Jared Schechter: Yes. This is why the inmates communicate to those people on the outside. So they'll be using the phones for the inmates on the walls. It's a complete separate network. It's not on the county network. It doesn't need to use the county T1 connection out of the building.

BOARD OF BIDS AND CONTRACTS MARCH 6, 2025

2. HHW AV UPGRADES -- HOUSEHOLD HAZARDOUS WASTE

FUNDING -- HOUSEHOLD HAZARDOUS WASTE

(Joint Governmental Purchase - The Interlocal Purchasing System (TIPS) Contract #230901)

#25-2029 Contract

	Conference Technologies Inc. dba CTI
Description	Cost
AV Upgrades Systems Equipment	\$47,646.84
Implementation Services (Labor, Service & Warranty)	\$67,054.49
Freight	\$2,620.58
Total	\$117,321.91

On the recommendation of Jaimee O'Laughlin, on behalf of Household Hazardous Waste (HHW), Anna Meyerhoff-Cole moved to **utilize The Interlocal Purchasing System (TIPS) Contract #230901 with Conference Technologies Inc. dba CTI in the amount of \$117,321.91.** Brandi Baily seconded the motion. The motion passed unanimously.

The expansion of the HHW Facility was first approved in 2019 due to the growth the facility has seen since 2002. The number of customers has increased by 202% and the amount of hazardous waste brought to the facility has increased by 260%. The Swap & Shop has seen a 4,423% increase in customers and a 5,957% increase in chemicals taken home. The Swap & Shop typically saves the county \$69,000.00 annually in disposal costs.

Due to the pandemic, the county projects were postponed. The cost of the projects increased since then and the supply chain has seen problems with deliveries. On June 12, 2024, BoCC approved an amendment to the CIP for the HHW Facility expansion.

This request is to upgrade the AV equipment for the facility, which will provide longer life for the equipment and reduced costs over time (not replacing the equipment after a couple of years). An example is a commercial TV that has a cooling system and allows the TV to run all day without overheating. These will be used in the Swap & Shop for customers to view information and future events and in the meeting/training room for employee training and presentations to tour participants and school groups.

Notes:

The Solid Waste Association of North America Kansas Chapter will tour the facility this October as part of their annual conference. The Kansas Department of Health and Environment (KDHE) considers this facility the best in Kansas. It receives the most customers and hazardous waste in the state, in 2019 it received over 1.8 million pounds of hazardous chemicals.

The funding for this has been approved by Lindsay Poe Rousseau from a Solid Waste Fee Cost Center.

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**3. NICHEVISION FORENSICS LLC STRMIX SOFTWARE ANNUAL UPGRADES AND MAINTENANCE --
REGIONAL FORENSIC SCIENCE CENTER
FUNDING -- REGIONAL FORENSIC SCIENCE CENTER**

(Single Source)

#25-2027 Contract

	NicheVision Forensics, LLC		
	Qty	Item Price	Item Total
STRmix Scientific Support 3/1/2026 - 2/28/2027	5	\$3,836.00	\$19,180.00
STRmix Scientific Support 3/1/2027 - 2/29/2028	5	\$3,836.00	\$19,180.00
STRmix Scientific Support 3/1/2028 - 2/28/2029	5	\$3,950.00	\$19,750.00
STRmix Scientific Support 3/1/2029 - 2/28/2030	5	\$3,950.00	\$19,750.00
STRmix Scientific Support 3/1/2030 - 2/28/2031	5	\$3,950.00	\$19,750.00
			\$97,610.00

On the recommendation of Britt Rosencutter, on behalf of the Regional Forensic Science Center (RFSC), Philip Davolt moved to **accept the quote from NicheVision Forensics, LLC in the amount of \$97,610.00 for a contract period of five (5) years.** Anna Meyerhoff-Cole seconded the motion. The motion passed unanimously.

Sedgwick County’s forensic DNA laboratory continues to experience an increase in demand for “touch” DNA analysis of items where a limited amount of DNA is present and where the detection of multiple contributors is expected.

Over the last decade, the FBI’s DNA Advisory Board, the European Network of Forensic Science Institutes, the Scientific Working Group for DNA Analysis Methods, and the United States Department of Justice have all recommended the use of probabilistic genotyping methods for the interpretation of mixture profiles.

In order to stay abreast with the technical advances in forensic DNA analysis, the forensic DNA laboratory purchased STRmix probabilistic genotyping software in 2017. The RFSC has leveraged a substantial amount of grant funding to purchase the STRmix software, to provide users with training, and to obtain technical support required for validation studies. The software is critical in the evaluation of DNA profiles and the information derived from the software is used for DNA profile deconvolution.

NicheVision Forensics, LLC is the exclusive US distributor for the STRmix probabilistic genotyping system and support and continuity of operations depends on ongoing upgrades and maintenance.

Notes:

The previous agreement with NicheVision was a four (4) year agreement with the following annual expenditures:

STRmix Scientific Support 3/1/2022 - 2/28/2023:	\$17,055.00
STRmix Scientific Support 3/1/2023 - 2/29/2024:	\$17,735.00
STRmix Scientific Support 3/1/2024 - 2/28/2025:	\$18,455.00
STRmix Scientific Support 3/1/2025 - 2/28/2026:	<u>\$19,180.00</u>
Total (4 Years):	\$72,415.00

BOARD OF BIDS AND CONTRACTS MARCH 6, 2025

4. OFFICE SUPPLY AND WORKPLACE CATALOG SOLUTIONS -- VARIOUS COUNTY DEPARTMENTS

FUNDING -- VARIOUS COUNTY DEPARTMENTS

(Joint Governmental Services - Sourcewell Contract #070924-SCC)

#25-2026 Contract - Online Catalog

	Staples Contract & Commercial LLC
Core List - approximately 16,000 items	Online catalog pricing, special quotes, and service representative quotes
Non-Core Items	
• Janitorial and Sanitation	
• Furniture	
• Office Supplies	
• Custom Print	
• Technology	
• Breakroom	

On the recommendation of Jaimee O'Laughlin, on behalf of various departments, Philip Davolt moved **to utilize Sourcewell Contract #070924-SCC with Staples Contract & Commercial LLC (Staples) good through February 2, 2029 with three (3) one (1) year options to renew.** Anna Meyerhoff-Cole seconded the motion. The motion passed unanimously.

Staples is one of the current office supply products provider for the county. Utilizing the Sourcewell contract will allow county users to continue to have access to office supplies, classroom and office furniture, technology, facility and breakroom supplies, promotional items, and managed printing services.

The county accesses these items through the Staples' online punch-out catalog system.

Notes:

The county expenditures over the last 12 months were \$297,034.49.

